3/4 UNAUDITED REPORT ON OPERATIONS OF THE NOVA KBM GROUP AND NOVA KBM D.D. JANUARY – SEPTEMBER 2015

NOVEMBER 2015

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NOVA KBN

KBN

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Corporate governance bodies of Nova KBM as of 30 September 2015

Management Board of Nova KBM

Robert Senica	
Sabina Župec Kranjc	

President Member

Executive Directors of Nova KBM

Aleksander Batič Jernej Močnik Vlasta Brečko Primož Britovšek Darja Hota Mesarič

Supervisory Board of Nova KBM

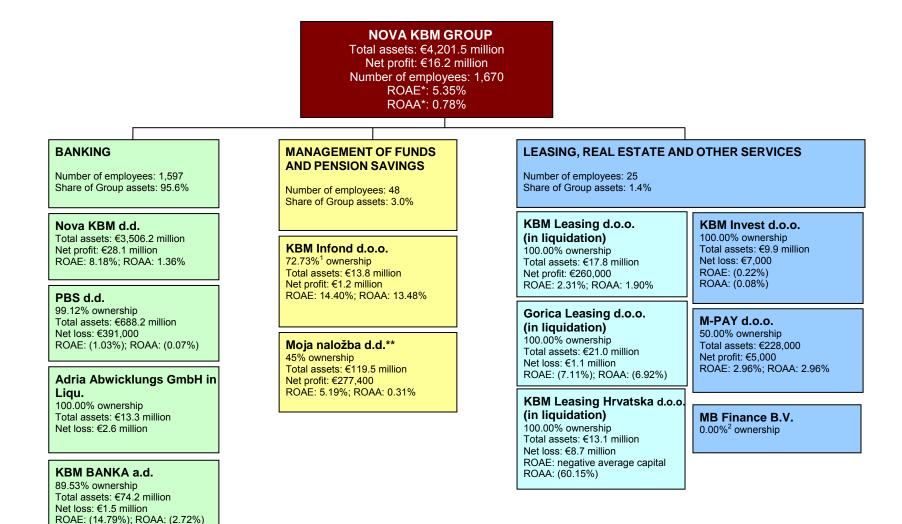
Peter Kukovica	Chair
Niko Samec	Deputy Chair
Andrej Fatur	Member
Peter Kavčič	Member
Miha Glavič	Member

Name of the parent bank:
Short name of the parent bank:
Registered office:
BIC (SWIFT):
Reuters:
IBAN:
Account No.:
Registration No.:
Entry No. in the register of companies
kept by the Maribor District Court:
VAT ID No.:
Share capital:

Nova Kreditna banka Maribor d.d. Nova KBM d.d. Ulica Vita Kraigherja 4, 2505 Maribor KBMASI2X KBMS SI56 0100 0000 0400 014 01000-0000400014 5860580

062/10924200 SI94314527 €150,000,000





* ROAE and ROAA are presented on a pre-tax basis.

** Associated company.

¹ The Group's stake in the share capital of KBM Infond accounts for 72.00%. Because KBM Infond holds a certain number of its own shares, the Group's stake in the capital of and voting rights in KBM Infond equals 72.73%.

² In accordance with IFRS 10, MB Finance is regarded as a special purpose vehicle controlled by Nova KBM. Nova KBM has neither voting rights nor an equity stake in this entity, and the operations of this entity are considered to be immaterial to the Group.



Contents

INTERIM REPORT OF THE NOVA KBM GROUP: JANUARY - SEPTEMBER 2015



Key performance indicators of the Nova KBM Group and Nova KBM

	Nova	KBM Grou	р	No		
	2015	2014	Ind.	2015	2014	Ind.
Statement of financial position (€000)	30.9.	31.12.		30.9.	31.12.	
Total assets	4,201,547	4,369,010	96	3,506,247	3,608,215	97
Total deposits from the non-banking sector	3,021,828	3,076,875	98	2,443,710	2,466,097	99
Total loans and advances to the non-banking sector	1,826,153	1,920,875	95	1,537,305	1,593,294	96
Total equity	624,724	616,357	101	601,488	580,347	104
Income statement (€000)	1.1. – 30.9.	1.1. – 30.9.		1.1. – 30.9.	1.1. – 30.9.	
Net interest income	73,707	81,710	90	59,533	68,128	87
Net fee and commission income	40,972	42,301	97	30,230	31,485	96
Net gains from trading in securities and foreign exchange	7,808	16,307	48	8,168	13,209	62
Other expenses	(444)	(1,288)	35	(100)	(3,729)	3
Operating costs	(70,459)	(75,116)	94	(51,616)	(53,651)	96
Impairment losses and provisions	(26,684)	(32,671)	82	(10,124)	(33,177)	31
Profit before tax from continuing and discontinued operations	24,900	31,243	80	36,091	22,265	162
Net profit for the reporting period	16,239	26,424	61	28,093	17,790	158
Ratios (%)	30.9.	31.12.		30.9.	31.12.	
Interest margin	2.31	2.38		2.24	2.48	
Total capital adequacy	25.14	23.30		28.04	25.75	
Tier 1 capital adequacy	25.14	23.30		28.04	25.75	
Common Equity Tier 1 capital adequacy	25.14	23.30		28.04	25.75	
ROAA before tax	0.78	0.40		1.36	0.82	
ROAE before tax	5.35	3.07		8.18	5.57	
Operating costs/Average total assets	2.20	2.23		1.94	1.96	
Operating costs/Income (CIR)	57.73	62.14		52.76	50.05	
Net customer loans/Customer deposits (LTD)	60.43	62.43		62.91	64.61	



Significant events during the first nine months of 2015

January

- On 27 January, the Poštna banka Slovenije (PBS) Supervisory Board appointed Marko Novak as the new President of the PBS Management Board, subject to approval of the Bank of Slovenia. Aleksander Jerenko was appointed as a substitute member of the Management Board.
- PBS received recognition from the Information Commissioner of the Republic of Slovenia for implementing good practice in the area of personal data protection.
- On 28 January, Vesna Užnik Đorić, a member of the KBM Banka Executive Board, ended her employment with KBM Banka.

February

- On 3 February, the National Bank of Serbia consented to the appointment of Nikola Fržović as a member of the KBM Banka Executive Board.
- On 27 February, the Nova KBM Supervisory Board took a decision to recall Aleš Hauc from the position of the President of the Nova KBM Management Board, and appointed Robert Senica as the new President. Sabina Župec Kranjc remained on the Management Board as a member.
- Nova KBM extended its offering of payment cards by introducing contactless payment cards, thereby enabling its customers to make payments in a simpler and faster manner, and to benefit from other advantages of using these payment cards.
- In an assessment conducted by the Moje Finance magazine, two of the mutual funds managed by KBM Infond were declared as the best mutual funds in a total of three different categories, while as many as five KBM Infond fund managers were ranked among the best in their profession.

March

- The competent authorities approved a document outlining the organisational activities to be carried out to accomplish the envisaged integration of PBS's operations into those of Nova KBM.
- On 17 March, Aleš Hauc stepped down as the Chair of the PBS Supervisory Board.
- On 23 March, Adria Bank returned to the Austrian Financial Market Authority (FMA) its licence for providing banking services.
- Also on 23 March, Damijan Podlesek was appointed as a new member of the KBM Invest Supervisory Board.
- Nova KBM was awarded the full 'Family-Friendly Company Certificate'.



- As part of a socially responsible campaign called 'Donate a Book, Donate a Future', Nova KBM handed over to the Friends of Youth Association of Slovenia more than 2,200 books it had collected from its employees and customers.
- At the Slovene Advertising Festival, Nova KBM's trademark 'Sveta Vladar' (*Ruler of the World*) was awarded the main prize for the best digital marketing campaign, and the silver EFFIE prize for marketing and communication effectiveness.
- PBS added a car insurance service to the range of insurance brokerage services it provides. In addition, it offered its corporate customers the Activa Visa Business Electron debit card, and participated in the installation of the first bill payment machine of Pošta Slovenije (Post of Slovenia) which makes it possible for money order payments to be settled in cash.
- KBM Infond took over the management of the Perspektiva Umbrella Fund with six sub-funds.
- Nova KBM received €12,500,000 as the first portion of funds provided to it under a tripartite loan facility agreement it signed with the European Investment Bank and SID Banka in December 2014.

April

- Nova KBM offered its customers new MasterCard and Visa charge cards that allow payments in instalments and NFC contactless payments, and the design of which may be customized by customers themselves.
- On 1 April, Marija Brenk became a member of the PBS Management Board. Mojca Mak remained on the PBS Management Board as a substitute member.
- On 7 April, Sabina Župec Kranjc, who had until then been acting as a member of the PBS Supervisory Board, was appointed as its Chair, while Boris Novak was appointed her deputy.
- On 30 April, the Shareholders' Meeting of KBM Leasing Hrvatska made the decision to initiate the liquidation of the company.

May

- On 19 May, Fitch Ratings downgraded Nova KBM's Long-Term Issuer Default Rating (IDR) to 'B+' from 'BB-', with the rating being assigned a stable outlook, and raised its Viability Rating by one notch, to 'b+' from 'b'. Nova KBM's Support Rating was downgraded to '5' from '3', while the Support Rating Floor was changed to 'No Floor' from 'BB-'.
- PBS added ECO consumer and ECO housing loans to its offering of retail loans.
- Adria Bank changed its legal form from a joint stock company to a limited liability company (GmbH) named Adria Abwicklungs.
- In May and June, Nova KBM repaid early the remaining principals of four loans it had taken in the past from SID Banka, totalling €22,857,000.

June

 Moody's Investors Service upgraded Nova KBM's long-term local and foreigncurrency deposit ratings to 'B3' from 'Caa1', and at the same time raised the outlook on the ratings to 'positive' from 'stable'. Moody's also upgraded Nova KBM's baseline



credit assessment (BCA) and adjusted BCA to 'caa1' from 'caa2'. Short-term local and foreign-currency deposit ratings were affirmed at 'Not Prime'.

- For its professional execution of commercial payments sent through Deutsche Bank, Nova KBM received the 'Deutsche Bank's 2014 Gold Straight-through Processing Excellence Award/EUR STP Excellence Award', thus being ranked among the most effective banks in the payment service business.
- At DIGGIT, a Slovene conference on digital communication, Nova KBM received recognition for its innovative advertising campaign called 'Zlatko – Živim lajf' (*Zlatko – Living Life*).
- PBS extended its offering by introducing new types of personal accounts, in addition to creating packages of products customized to the needs of individual customer segments.
- On 12 June, the Moja naložba Supervisory Board appointed Robert Senica as its new Chair. Senica replaced in this position Aleš Hauc, who continues to serve on the Supervisory Board as a member.
- Based on a ruling made by the relevant court, the liquidation of KBM Leasing Hrvatska started on 15 June.
- On 18 June, Natalija Muršič Tomažič started her term of office as a substitute member of the PBS Management Board, replacing in this position Mojca Mak, whose term of office expired on the same day.
- Also on 18 June, the Shareholders' Meeting of Adria Abwicklungs made the decision to initiate the liquidation of the company.
- On 30 June, the Slovene Sovereign Holding, Apollo Global Management LLC and the European Bank for Reconstruction and Development signed the agreement concerning the sale of a 100% shareholding of the Republic of Slovenia in Nova KBM.

July

- Nova KBM closed three of its branch offices in Šentilj, Rožna Dolina and Lucija.
- On 2 July, Primož Britovšek was appointed as a member of the KBM Invest Supervisory Board.
- Irena Matija, who was appointed as the Deputy Manager of the Nova KBM Group Governance Centre on 6 July 2015, took over the running of the project of integrating the operations of PBS into those of Nova KBM.
- Nova KBM arranged with SID Banka two long-term loan facilities totalling €49,237,000, the funds of which are to be used to finance the development of competitive economic activities and projects supporting regional and social development.

August

- On 12 August, the KBM Invest Supervisory Board elected its then member Damijan Podlesek as its Deputy Chair.
- The maximum maturity of Nova KBM housing loans secured by payments of insurance premiums, and of housing loans with fixed interest rates was extended from 10 to 15 years.



September

- On 18 September, Nova KBM opened its refurbished branch office in Lenart.
- On 22 September, Merkur Zavarovalnica sold its 10% shareholding in Moja naložba to Sava Re. Until this transaction, Sava Re's total shareholding in Moja naložba had been 45%, of which 20% had been held directly, while the remaining balance had been held by Sava Re indirectly through its equity stakes in Zavarovalnica Maribor and Zavarovalnica Tilia. The agreement concerning the sale of the shareholding was concluded under the suspensive condition of obtaining the necessary approvals from the Insurance Supervision Agency and the Slovene Competition Protection Agency. Nova KBM continued to be a shareholder of Moja naložba, holding 45% of its equity.
- On 28 September, Marko Novak took up the position of President of the PBS Management Board. Marija Brenk remained on the Management Board as a member, while Natalija Muršič Tomažič, who had until then been acting as a substitute member of the Management Board, resumed her previous position as the Manager of the Treasury Department.
- At the international Digital Communication Awards 2015 held in Berlin, Nova KBM's marketing campaign 'Živim lajf' (*Living Life*), launched to reinforce its trademark 'Sveta vladar' (*Ruler of the World*), was awarded the highest prize in the category Content Marketing.
- In this year's edition of the WEBSI competition, the 2014 Annual Report of Nova KBM in digital format won the third prize in the category Special Digital Projects.

Events after the end of the reporting period

The liquidation proceedings against KBM Leasing and Gorica Leasing had not been completed by 31 July 2015, as originally planned, because some of the activities that the liquidators intended to carry out as part of the business closing process were still in progress.

On 14 October, the Nova KBM Management Board recalled Jure Hartman and Silvan Križman as liquidators of KBM Leasing and Gorica Leasing, respectively, and appointed Dražen Nikolić as the new liquidator of both companies.

In October, Nova KBM successfully redeemed from the market, at a price of 111.50%, a total of 27,798 of its own-issued KBM10 bonds, with a total nominal value of €27,798,000.

In November, work began to merge PBS with Nova KBM, which is one of the strategically most important projects undertaken as part of the consolidation of the Nova KBM Group. The basis upon which the implementation of activities towards the merger of the said banks has started was a consent given by each bank's supervisory board. Until the legal merger, which is scheduled for 1 July 2016, the banks will continue to operate as separate legal entities, given that, prior to taking any further steps towards their integration, they must obtain the necessary approvals from the Bank of Slovenia, the European Central Bank, the European Commission and other competent bodies, and must also meet all relevant regulatory



requirements. Although the operations of the customers of both banks will generally be unaffected until the merger is complete, appropriate measures will be taken to ensure that the information on any changes in this regard is distributed in a timely fashion.

Changes in the Supervisory Board of Nova KBM

There were no changes in the composition of the Nova KBM Supervisory Board in the first nine months of 2015.

Statement of management's responsibilities

(pursuant to Articles 113 and 114 of the Financial Instruments Market Act)

By signing this statement, the Nova KBM Management Board **confirms** to the best of its knowledge that:

- the financial report summary has been drawn up in accordance with the appropriate accounting framework of reporting and that it provides a true and fair view of the assets, liabilities, the financial position and the profit and loss of Nova KBM and other companies included in the consolidation as a whole, and
- the interim business report, which has been drawn up in accordance with the relevant accounting standard, provides a fair view of significant transactions with related persons.

Maribor, 16 November 2015

Management Board of Nova KBM d.d.

Sabina Župec Kranjc Member

Robert Senica President



Profile of the Nova KBM Group and Nova KBM

Nova KBM d.d. (herein also referred to as 'Nova KBM' or the 'Bank') is the parent company of the Nova KBM Group (herein also referred to as the 'Group') which, as of 30 September 2015, comprised the parent company and 10 subsidiary companies. Nova KBM is a commercial bank with a tradition of understanding and supporting its retail and corporate customers to whom it provides standard banking products. Its registered office is at Ulica Vita Kraigherja 4, 2505 Maribor, Republic of Slovenia.

Nova KBM is obliged to prepare consolidated financial statements.

Company	Position in the Group	Group´s voting rights in the company (%)	Registered office (country of incorporation)
Nova Kreditna banka Maribor d.d.	parent bank		Maribor, Slovenia
Poštna banka Slovenije d.d.	subsidiary bank	99.12	Maribor, Slovenia
Adria Abwicklungs GmbH in Liqu.	subsidiary company	100.00 ¹	Vienna, Austria
KBM Banka a.d.	subsidiary bank	89.53	Kragujevac, Serbia
KBM Infond d.o.o.	subsidiary company	72.73 ²	Maribor, Slovenia
KBM Leasing d.o.o. (in liquidation)	subsidiary company	100.00 ³	Maribor, Slovenia
KBM Invest d.o.o.	subsidiary company	100.00	Maribor, Slovenia
Gorica Leasing d.o.o. (in liquidation)	subsidiary company	100.00 ⁴	Nova Gorica, Slovenia
M-PAY d.o.o.	subsidiary company	50.00	Maribor, Slovenia
KBM Leasing Hrvatska d.o.o. (in liquidation)	subsidiary company	100.00 ⁵	Zagreb, Croatia
MB Finance B.V.	subsidiary company	00.00 ⁶	Netherlands

The Group comprises the parent bank and its subsidiary companies.

3 Gorica Leasing filed for controlled liquidation on 31 December 2014.

4 KBM Leasing filed for controlled liquidation on 31 December 2014.

5 KBM Leasing Hrvatska filed for controlled liquidation on 30 April 2015.

⁶ In accordance with IFRS 10, MB Finance is regarded as a special purpose vehicle controlled by Nova KBM. Nova KBM has neither voting rights nor an equity stake in this entity, and the operations of this entity are considered to be immaterial to the Group.



 ¹ On 23 March 2015, Adria Bank returned to the Austrian Financial Market Authority (FMA) its licence for providing banking services, after which, on 11 June 2015, it changed its legal form from a joint stock company to a limited liability company (GmbH) named Adria Abwicklungs.
 2 The Group's stake in the share capital of KBM Infond accounts for 72.00%. Because KBM Infond holds a certain number of its own shares, the Group's stake in the capital of and voting rights in KBM Infond equals 72.73%.

COMPANY	Number of employees 30.9.2015	Net profit/(loss) (€000)	Total assets (€000)	ROAE before tax (%)	ROAA before tax (%)
Nova KBM d.d.	1,111	28,093	3,506,247	8.18	1.36
Poštna banka Slovenije d.d.	221	(391)	688,153	(1.03)	(0.07)
Adria Abwicklungs GmbH (in liquidation)	3	(2,648)	13,312	*	*
KBM Banka a.d.	262	(1,540)	74,193	(14.79)	(2.72)
KBM Infond d.o.o.	34	1,163	13,770	14.40	13.48
KBM Leasing d.o.o. (in liquidation)	5	260	17,775	2.31	1.90
KBM Invest d.o.o.	8	(7)	9,919	(0.22)	(0.08)
Gorica Leasing d.o.o. (in liquidation)	9	(1,144)	21,005	(7.11)	(6.92)
M-Pay d.o.o.	0	5	228	2.96	2.96
KBM Leasing Hrvatska d.o.o. (in liquidation)	3	(8,664)	13,085	**	(60.15)
Moja naložba d.d.	14	277	119,506	5.19	0.31

Key performance indicators of individual Group companies for the nine-month period ended 30 September 2015

* The performance ratios of Adria Abwicklungs (in liquidation), a company into which Adria Bank was legally transformed after it had returned its licence for providing banking services and transferred its assets to Nova KBM, are not presented because they are irrelevant.

** Not calculated due to the company having negative average capital.

Shareholder structure of Nova KBM and information about its shares

As of 30 September 2015, the share capital of Nova KBM totalled €150,000,000 and was split into 10,000,000 ordinary no-par-value shares, all of which were held by the Republic of Slovenia. Nova KBM shares, with the ticker symbol KBMS, are not quoted on a regulated stock market.

Nova KBM has issued only one class of shares which are all freely transferable and bear the same rights. Each ordinary share entitles its holder to one vote at the Bank Shareholders' Meeting. The rights of the holders of ordinary shares are set out in the relevant legislation of the Republic of Slovenia.

Information about shares

	Nova KBM Group					Nova	KBM	
	30.9.15	31.12.14	31.12.13	31.12.12	30.9.15	31.12.14	31.12.13	31.12.12
Book value per share ⁷ (€)	62.17	61.34	56.67	5.37	60.15	58.03	51.77	4.92
Net earnings/(loss) per share ⁸ (€)	2.12	2.19	(63.05)	(5.25)	3.75	3.59	(65.65)	(5.20)

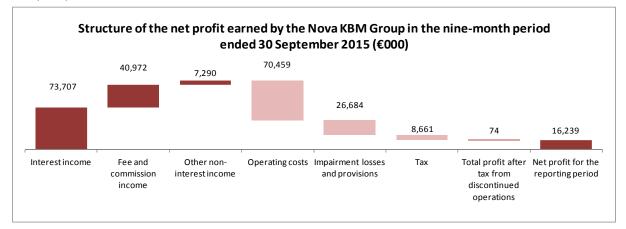
^{8 &}lt;u>Net earnings or loss per share</u> is calculated as the ratio between the Bank's annualised net profit or loss (for the Group: net profit or loss attributable to owners of the parent) and the weighted average number of Bank shares in the year. The total number of KBMS shares outstanding at the end of the reporting period was taken into account in the calculation of the 2013 net loss and the 2014 net earnings per share.



⁷ Book value per share on the last day of the reporting period is calculated as the ratio between the Bank's total equity (for the Group: equity attributable to owners of the parent) and the total number of Bank shares outstanding at the end of the reporting period.

Operating results of the Nova KBM Group

For the nine-month period ended 30 September 2015, the Nova KBM Group reported a **net profit** of €16,239,000, compared to €26,424,000 reported for the same period last year. Total income earned by the Group declined year-on-year by 12.2% and totalled €122,043,000, of which €73,707,000 was attributable to net interest income and €40,972,000 was attributable to net fee and commission income. Operating costs incurred by the Group in the first nine months of 2015 totalled €70,459,000, down 6.2% on the comparable period last year, while net provisioning charges recorded by the Group from January through September 2015 totalled €26,684,000, a decline from the same period last year when these charges reached €32,671,000.



Net interest income earned by the Group in the first nine months of the year reached €73,707,000, down €8,003,000, or 9.8%, on the same period last year, with interest income and interest expenses registering a year-on-year decline of 23.4% and 50.9%, respectively. The year-on-year decline in interest income was attributable mainly to a reduction in the lending volume and interest rates on loans recorded by Nova KBM, but also due to lower business volumes registered by other Group companies. The decline in interest expenses was attributable mainly to a reduction in deposit interest rates.

The structure of interest income and interest expenses by market segment and type of assets and liabilities for both the Group and the Bank is presented in the notes to the financial statements.

Net fee and commission income generated by the Group in the first nine months of the year totalled €40,972,000, a decline of 3.1% compared with the same period last year. Both fee and commission income, and fee and commission expenses registered a decline, with fees earned on payment services declining the most. The structure of fees and commissions for both the Group and the Bank is presented in the notes to the financial statements.



Other non-interest income⁹ was €7,364,000, down from €15,019,000 reported for the same period last year.

Operating costs (administration costs, including depreciation and amortisation) incurred by the Group in the first nine months of the year totalled \in 70,459,000, a decline of 6.2% compared with the same period last year, with Group banks registering the largest drop. As regards the composition of operating costs, staff costs accounted for 48.6% of the total operating costs, followed by general and administrative costs (37.7%), and depreciation and amortisation (13.7%). The Group's cost-to-income ratio reached 57.73% in the first nine months of the year.

The Group's **net provisioning charges** totalled €26,684,000 in the first nine months of the year, compared to €32,671,000 reported for the same period last year. The structure of provisions and impairment losses by type of assets for both the Group and the Bank is presented in the notes to the financial statements.

The Nova KBM Group expects to end the financial year of 2015 with a profit.

⁹ Other non-interest income includes: dividend income; realised gains or losses on financial assets and liabilities not measured at fair value through profit or loss; net gains or losses on financial assets and liabilities held for trading; gains or losses on financial assets and liabilities designated at fair value through profit or loss; net exchange rate differences; net gains or losses on derecognition of assets other than non-current assets held for sale; other net operating income or loss; share of profits or losses of associates and joint ventures accounted for using the equity method; net gains or losses from non-current assets held for sale and liabilities associated therewith; and total profit or loss after tax from discontinued operations.

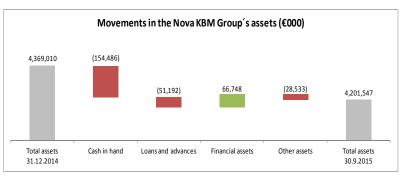


Financial position of the Nova KBM Group

At the end of September 2015, the **Group's total assets** amounted to \notin 4,201,547,000, down 3.8%, or \notin 167,463,000, on the end of 2014. The decline in total assets was in line with the requirements of the European Commission.

The decline in the **balance of cash funds** was largely attributable to a reduction in the volume of deposits held by Nova KBM with the central bank and commercial banks.

The decline in the volume of **loans** in the first nine months of the year was mostly the

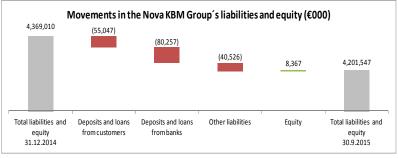


result of a reduction in loans outstanding to the non-banking sector. This decline was partially offset by a marginal increase in loans outstanding to banks.

The increase in the balance of the Group's **financial assets** registered in the first nine months of the year was largely attributable to an increase in the portfolio of available-for-sale financial assets held by Nova KBM.

The decline in **deposits and loans from customers** was chiefly attributable to a reduction in current and noncurrent deposits placed with Group banks.

As of 30 September 2015, the Group's total equity



amounted to €624,724,000, an increase of 1.4% from the end of last year, with its **total capital adequacy ratio** standing at 25.14%. The composition of the Group's equity is presented in the notes to the financial statements.

As a result of a decline in both net loans outstanding to the non-banking sector and deposits from the non-banking sector, the Group's loan-to-deposit ratio (**net LTD ratio**) contracted in the first nine months of the year by 2.0 percentage points, to 60.43% at the end of September 2015.

The Group is consistently implementing its restructuring programme and is scaling down its business volumes and risk-weighted assets in accordance with the commitments it has given to the European Commission.



INTERIM FINANCIAL REPORT OF THE

NOVA KBM GROUP AND NOVA KBM d.d.

JANUARY – SEPTEMBER 2015



FINANCIAL STATEMENTS

NOVA KBM GROUP AND NOVA KBM d.d.



#

1 Interim Income Statement

					€000
		Nova	KBM Group	Nov	a KBM d.d.
ITEM DESCRIPTION	Notes	1.1.– 30.9.2015	1.1 30.9.2014	1.1.– 30.9.2015	1.1.– 30.9.2014
Interest income	8	93,548	122,096	77,391	102,537
Interest expenses	8	(19,841)	(40,386)	(17,858)	(34,409)
Net interest income	8	73,707	81,710	59,533	68,128
Dividend income	9	1,139	1,017	1,531	1,386
Fee and commission income	10	60,951	64,077	33,176	34,341
Fee and commission expenses	10	(19,979)	(21,776)	(2,946)	(2,856)
Net fee and commission income	10	40,972	42,301	30,230	31,485
Realised gains on financial assets and liabilities not measured at fair value through profit or loss	11	10,131	8,912	10,496	6,445
Net (losses) on financial assets and liabilities held for trading	12	(4,161)	(1,246)	(4,253)	(1,812)
Net gains/(losses) on financial assets and liabilities designated at fair value through profit or loss	13	(4,624)	7,547	(4,624)	7,546
Net exchange rate differences	14	6,462	1,094	6,549	1,030
Net gains on derecognition of assets other than non-current assets held for sale	-	116	321	8	423
Other net operating (loss)	-	(1,958)	(2,505)	(1,699)	(4,100)
Administration costs	15	(60,815)	(64,201)	(44,397)	(45,352)
Depreciation and amortisation	-	(9,644)	(10,915)	(7,219)	(8,299)
Provisions	16	14,081	5,067	12,769	4,686
Impairment losses	17	(40,765)	(37,738)	(22,893)	(37,863)
Share of profits of associates and joint ventures accounted for using the equity method	-	125	167	0	0
Total profit from non-current assets and disposal groups classified as held for sale	-	60	238	60	238
PROFIT FROM CONTINUING OPERATIONS	-	24,826	31,769	36,091	23,941
Tax (expense) related to profit or loss from continuing operations	18	(8,661)	(4,819)	(7,998)	(4,475)
NET PROFIT FROM CONTINUING OPERATIONS	-	16,165	26,950	28,093	19,466
Total profit/(loss) after tax from discontinued operations		74	(526)	0	(1,676)
NET PROFIT FOR THE REPORTING PERIOD	-	16,239	26,424	28,093	17,790
a) Attributable to owners of the parent	-	15,915	23,627	28,093	17,790
- continuing operations	-	15,849	24,077	28,093	17,790
- discontinued operations	-	66	(450)	0	0
b) Attributable to non-controlling interests	-	324	2,797	0	0
- continuing operations	-	316	2,873	0	0
- discontinued operations	-	8	(76)	0	0
Basic earnings per share (€)	-	1.59	2.36	2.81	1.78
Diluted earnings per share (€)	-	1.59	2.36	2.81	1.78

The accompanying notes form an integral part of these financial statements.



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1.1 Interim Income Statement – presented by quarter

							€000
Nova KBM Group			2015				2014
ITEM DESCRIPTION	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Interest income	29,250	31,230	33,068	39,159	40,408	39,862	41,826
Interest expenses	(5,510)	(6,491)	(7,840)	(10,143)	(11,716)	(13,570)	(15,100)
Net interest income	23,740	24,739	25,228	29,016	28,692	26,292	26,726
Dividend income	367	772	0	29	953	64	0
Fee and commission income	20,143	20,796	20,012	21,366	21,114	22,128	20,835
Fee and commission expenses	(6,771)	(6,592)	(6,616)	(7,708)	(7,206)	(7,396)	(7,174)
Net fee and commission income	13,372	14,204	13,396	13,658	13,908	14,732	13,661
Realised gains on financial assets and liabilities not measured at fair value through profit or loss	3,036	5,146	1,949	6,188	472	5,790	2,650
Net gains/(losses) on financial assets and liabilities held for trading	2,975	347	(7,483)	350	(601)	231	(876)
Net gains/(losses) on financial assets and liabilities designated at fair value through profit or loss	(2,565)	(2,155)	96	(1,829)	2,798	1,053	3,696
Net exchange rate differences	(2,652)	319	8,795	118	448	273	373
Net gains/(losses) on derecognition of assets other than non-current assets held for sale	63	31	22	(160)	412	(81)	(10)
Other net operating (loss)	(1,058)	(460)	(440)	(504)	(984)	(799)	(722)
Administration costs	(20,332)	(20,470)	(20,013)	(24,945)	(21,599)	(21,862)	(20,740)
Depreciation and amortisation	(3,116)	(3,213)	(3,315)	(3,547)	(3,509)	(3,656)	(3,750)
Provisions	9,302	4,783	(4)	10,430	1,496	2,568	1,003
Impairment losses	(14,570)	(21,132)	(5,063)	(22,273)	(15,449)	(16,819)	(5,470)
Share of profits/(losses) of associates and joint ventures accounted for using the equity method	54	(9)	80	(13)	66	66	35
Total profit/(loss) from non-current assets and disposal groups classified as held for sale	0	(1)	61	(323)	174	0	64
PROFIT FROM CONTINUING OPERATIONS	8,616	2,901	13,309	6,195	7,277	7,852	16,640
Tax (expense)/income related to profit or loss from continuing operations	(4,603)	(3,023)	(1,035)	9,243	(1,604)	(3,009)	(206)
NET PROFIT/(LOSS) FROM CONTINUING OPERATIONS	4,013	(122)	12,274	15,438	5,673	4,843	16,434
Total profit/(loss) after tax from discontinued operations	(50)	135	(11)	(18,581)	(125)	(331)	(70)
NET PROFIT/(LOSS) FOR THE REPORTING PERIOD	3,963	13	12,263	(3,143)	5,548	4,512	16,364
a) Attributable to owners of the parent	3,901	(96)	12,110	(1,729)	5,457	4,367	13,803
- continuing operations	3,941	(225)	12,133	15,381	5,563	4,656	13,858
- discontinued operations	(40)	129	(23)	(17,110)	(106)	(289)	(55)
b) Attributable to non-controlling interests	62	109	153	(1,414)	91	145	2,561
- continuing operations	72	103	141	57	110	187	2,576
- discontinued operations	(10)	6	12	(1,471)	(19)	(42)	(15)
Basic earnings/(loss) per share (€)	0.39	(0.01)	1.21	(0.17)	0.55	0.44	1.38
Diluted earnings/(loss) per share (€)	0.39	(0.01)	1.21	(0.17)	0.55	0.44	1.38



							€000
Nova KBM d.d.			2015				2014
ITEM DESCRIPTION	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Interest income	24,167	25,910	27,314	34,201	34,120	33,727	34,690
Interest expenses	(5,041)	(5,864)	(6,953)	(8,738)	(10,079)	(11,469)	(12,861)
Net interest income	19,126	20,046	20,361	25,463	24,041	22,258	21,829
Dividend income	283	1,248	0	29	898	488	0
Fee and commission income	11,193	11,449	10,534	11,822	11,432	11,915	10,994
Fee and commission expenses	(1,176)	(913)	(857)	(1,185)	(1,013)	(1,058)	(785)
Net fee and commission income	10,017	10,536	9,677	10,637	10,419	10,857	10,209
Realised gains on financial assets and liabilities not measured at fair value through profit or loss	3,558	5,147	1,791	3,758	421	3,754	2,270
Net gains/(losses) on financial assets and liabilities held for trading	2,951	404	(7,608)	194	(841)	43	(1,014)
Net gains/(losses) on financial assets and liabilities designated at fair value through profit or loss	(2,565)	(2,155)	96	(1,828)	2,798	1,052	3,696
Net exchange rate differences	(2,524)	290	8,783	208	480	154	396
Net gains/(losses) on derecognition of assets other than non-current assets held for sale	3	10	(5)	3,274	379	0	44
Other net operating (loss)	(676)	(417)	(606)	(983)	(1,357)	(1,472)	(1,271)
Administration costs	(14,977)	(15,001)	(14,419)	(17,827)	(15,550)	(15,398)	(14,404)
Depreciation and amortisation	(2,349)	(2,404)	(2,466)	(2,567)	(2,631)	(2,780)	(2,888)
Provisions	8,689	4,746	(666)	3,774	1,657	4,436	(1,407)
Impairment losses	(11,368)	(9,325)	(2,200)	(13,676)	(14,754)	(14,427)	(8,682)
Total profit/(loss) from non-current assets and disposal groups classified as held for sale	0	(1)	61	(215)	174	0	64
PROFIT FROM CONTINUING OPERATIONS	10,168	13,124	12,799	10,241	6,134	8,965	8,842
Tax (expense)/income related to profit or loss from continuing operations	(4,540)	(2,570)	(888)	9,560	(1,490)	(3,065)	80
NET PROFIT FROM CONTINUING OPERATIONS	5,628	10,554	11,911	19,801	4,644	5,900	8,922
Total (loss) after tax from discontinued operations	0	0	0	(1,675)	(1,676)	0	0
NET PROFIT FOR THE REPORTING PERIOD	5,628	10,554	11,911	18,126	2,968	5,900	8,922
Basic earnings per share (€)	0.56	1.06	1.19	1.81	0.30	0.59	0.89
Diluted earnings per share (€)	0.56	1.06	1.19	1.81	0.30	0.59	0.89

The accompanying notes form an integral part of these financial statements.



2 Interim Statement of Other Comprehensive Income

				€000
	Nov	a KBM Group	N	ova KBM d.d.
ITEM DESCRIPTION	1.1.– 30.9.2015	1.1.– 30.9.2014	1.1.– 30.9.2015	1.1.– 30.9.2014
NET PROFIT FOR THE REPORTING PERIOD AFTER TAX	16,239	26,424	28,093	17,790
OTHER COMPREHENSIVE INCOME/(LOSS) AFTER TAX	(7,694)	37,754	(6,956)	29,042
ITEMS THAT MAY BE RECLASSIFIED TO PROFIT OR LOSS	(7,694)	37,754	(6,956)	29,042
Foreign currency translation	15	(44)	0	0
 translation gains/(losses) taken to equity 	15	(44)	0	0
Available-for-sale financial assets	(9,336)	46,218	(8,380)	34,991
 valuation gains/(losses) taken to equity 	(9,577)	46,228	(8,380)	34,991
 transferred to profit or loss 	241	(10)	0	0
Share of (losses) of associates and joint ventures accounted for using the equity method	(46)	(40)	0	0
Net profit/(loss) related to discontinued operations	105	(520)	0	0
Income tax relating to items that may be reclassified to profit or loss	1,568	(7,860)	1,424	(5,949)
TOTAL COMPREHENSIVE INCOME FOR THE REPORTING PERIOD AFTER TAX	8,545	64,178	21,137	46,832
a) Attributable to owners of the parent	8,245	61,265	21,137	46,832
- continuing operations	8,168	62,181	21,137	48,508
- discontinued operations	77	(916)	0	(1,676)
b) Attributable to non-controlling interests	300	2,913	0	0
- continuing operations	291	3,043	0	0
- discontinued operations	9	(130)	0	0

The accompanying notes form an integral part of these financial statements.



2.1 Interim Statement of Other Comprehensive Income – presented by quarter

							€000
Nova KBM Group			2015				2014
ITEM DESCRIPTION	Q3	Q2	Q1	Q4	Q3	Q2	Q1
NET PROFIT/(LOSS) FOR THE REPORTING PERIOD AFTER TAX	3,963	13	12,263	(3,143)	5,548	4,512	16,364
OTHER COMPREHENSIVE INCOME/(LOSS) AFTER TAX	5,295	(20,654)	7,665	(4,546)	7,098	7,480	23,176
ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS	0	0	0	(819)	0	0	0
Actuarial net (losses) on defined benefit pension plans	0	0	0	(858)	0	0	0
Net (losses) related to non-current assets and disposal groups classified as held for sale	0	0	0	(6)	0	0	0
Income tax relating to items that will not be reclassified to profit or loss	0	0	0	45	0	0	0
ITEMS THAT MAY BE RECLASSIFIED TO PROFIT OR LOSS	5,295	(20,654)	7,665	(3,727)	7,098	7,480	23,176
Foreign currency translation	73	(58)	0	(4)	9	(67)	14
- valuation gains/(losses) taken to equity	73	(58)	0	(4)	9	(67)	14
Available-for-sale financial assets	6,239	(24,694)	9,119	(4,406)	8,974	9,194	28,050
 valuation gains/(losses) taken to equity 	5,998	(24,694)	9,119	(4,421)	8,974	9,192	28,062
- transferred to profit or loss	241	0	0	15	0	2	(12)
Share of profits/(losses) of associates and joint ventures accounted for using the equity method	(30)	(48)	32	92	6	9	(55)
Net profit/(loss) related to discontinued operations	93	(52)	64	(177)	(377)	(82)	(61)
Income tax relating to items that may be reclassified to profit or loss	(1,080)	4,198	(1,550)	768	(1,514)	(1,574)	(4,772)
TOTAL COMPREHENSIVE INCOME/(LOSS) FOR THE REPORTING PERIOD AFTER TAX	9,258	(20,641)	19,928	(7,689)	12,646	11,992	39,540
a) Attributable to owners of the parent	9,231	(20,680)	19,694	(6,229)	12,553	11,805	36,907
- continuing operations	9,271	(20,763)	19,660	11,044	12,997	12,167	37,017
- discontinued operations	(40)	83	34	(17,273)	(444)	(362)	(110)
b) Attributable to non-controlling interests	27	39	234	(1,460)	93	187	2,633
- continuing operations	37	39	215	31	151	238	2,654
- discontinued operations	(10)	0	19	(1,491)	(58)	(51)	(21)



							€000
Nova KBM d.d.			2015				2014
ITEM DESCRIPTION	Q3	Q2	Q1	Q4	Q3	Q2	Q1
NET PROFIT FOR THE REPORTING PERIOD AFTER TAX	5,628	10,554	11,911	18,126	2,968	5,900	8,922
OTHER COMPREHENSIVE INCOME/(LOSS) AFTER TAX	4,122	(16,349)	5,271	(2,323)	5,786	6,611	16,645
ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS	0	0	0	(700)	0	0	0
Actuarial net (losses) on defined benefit pension plans	0	0	0	(725)	0	0	0
Income tax relating to items that will not be reclassified to profit or loss	0	0	0	25	0	0	0
ITEMS THAT MAY BE RECLASSIFIED TO PROFIT OR LOSS	4,122	(16,349)	5,271	(1,623)	5,786	6,611	16,645
Available-for-sale financial assets	4,967	(19,698)	6,351	(1,955)	6,971	7,966	20,054
 valuation gains/(losses) taken to equity 	4,967	(19,698)	6,351	(1,955)	6,971	7,966	20,054
Income tax relating to items that may be reclassified to profit or loss	(845)	3,349	(1,080)	332	(1,185)	(1,355)	(3,409)
TOTAL COMPREHENSIVE INCOME/(LOSS) FOR THE REPORTING PERIOD AFTER TAX	9,750	(5,795)	17,182	15,803	8,754	12,511	25,567
- continuing operations	9,750	(5,795)	17,182	17,478	10,430	12,511	25,567
- discontinued operations	0	0	0	(1,675)	(1,676)	0	0

The accompanying notes form an integral part of these financial statements.



3 Interim Statement of Financial Position

					€000
		Nova	KBM Group	Νο	a KBM d.d.
ITEM DESCRIPTION	Notes	30.9.2015	31.12.2014	30.9.2015	31.12.2014
Cash, cash balances at central banks and other demand deposits at banks	19	267,778	422,264	210,301	335,417
Financial assets held for trading	20	3,221	1,841	1,720	187
Financial assets designated at fair value through profit or loss	21	13,233	17,857	13,233	17,857
Available-for-sale financial assets	22	1,619,344	1,482,120	1,388,143	1,275,213
Loans and advances	-	1,940,150	1,991,342	1,642,513	1,664,347
 loans and advances to banks 	23	88,561	50,124	87,433	59,299
 loans and advances to customers 	24	1,826,153	1,920,875	1,537,305	1,593,294
 other financial assets 	25	25,436	20,343	17,775	11,754
Held-to-maturity financial assets	26	139,308	206,540	38,421	89,950
Non-current assets held for sale and discontinued operations	-	56,926	61,273	751	865
Property, plant and equipment	-	58,396	61,431	50,565	52,570
Investment property	-	32,352	36,759	29,077	29,188
Intangible assets	-	21,986	25,483	11,733	14,335
Investments in the equity of subsidiaries, associates and joint ventures accounted for using the equity method	-	3,243	3,164	96,764	96,764
Tax assets	_	8,763	12,984	8.557	12,291
– current tax assets	_	1,880	258	1,674	2
- deferred tax assets	_	6,883	12,726	6,883	12,289
Other assets		,	,	,	
	-	36,847	45,952	14,469	19,231
TOTAL ASSETS		4,201,547	4,369,010	3,506,247	3,608,215
Financial liabilities held for trading	-	207	1,229	207	1,170
Financial liabilities measured at amortised cost	27	3,444,150	3,585,893	2,836,762	2,935,277
 deposits from banks and central banks 	27	2,798	20,875	5,305	11,780
 deposits from customers 	27	3,020,007	3,074,146	2,441,889	2,463,368
 loans from banks and central banks 	27	332,033	394,213	307,969	363,552
 loans from customers 	27	1,821	2,729	1,821	2,729
 debt securities issued 	27	53,016	59,129	55,039	67,452
 subordinated liabilities 	27	610	1,250	0	0
 other financial liabilities 	27	33,865	33,551	24,739	26,396
Liabilities included in disposal groups classified as held for sale and discontinued operations	-	56,153	59,823	0	0
Provisions	28	65,080	83,011	59,695	74,605
Tax liabilities	-	2,552	4,557	1,167	2,494
 – current tax liabilities 	-	1,219	3,021	1,167	2,494
- deferred tax liabilities	-	1,333	1,536	0	0
Other liabilities	-	8,681	18,140	6,928	14,322
TOTAL LIABILITIES		3,576,823	3,752,653	2,904,759	3,027,868
Share capital	29	150,000	150,000	150,000	150,000
Share premium	-	360,572	360,572	360,572	360,572
Accumulated other comprehensive income	30	35,053	42,841	26,903	33,859
Translation reserves	-	(3,091)	(3,208)	0	0
Reserves from profit	31	27,831	27,895	27,389	27,389
Retained earnings (including net profit for the reporting period)	-	51,318	35,338	36,624	8,527
EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT	-	621,683	613,438	601,488	580,347
Equity attributable to non-controlling interests	-	3,041	2,919	0	0
TOTAL EQUITY	-	624,724	616,357	601,488	580,347
TOTAL LIABILITIES AND EQUITY	-	4,201,547	4,369,010	3,506,247	3,608,215

The accompanying notes form an integral part of these financial statements.



4 Interim Statement of Cash Flows

					€000
		Nova	KBM Group	No	va KBM d.d.
Designation	ITEM DESCRIPTION	1.1.– 30.9.2015	1.1.– 30.9.2014	1.1.– 30.9.2015	-1.1. 30.9.2014
Α.	CASH FLOWS FROM OPERATING ACTIVITIES				
a)	Total profit before tax	24,900	31,243	36,091	23,941
	Depreciation and amortisation	10,147	11,502	7,219	8,299
	Impairment of available-for-sale financial assets	0	2,685	0	2,671
	Impairment of loans and advances	40,571	36,571	22,781	16,617
	(Reversal of impairment) of held-to-maturity financial assets	(417)	(5)	0	0
	Impairment/(reversal of impairment) of tangible assets, investment property, intangible assets and other assets	(114)	(670)	112	20
	Impairment of investments in the equity of subsidiaries, associates and joint ventures	0	0	0	18,555
	Share of (profits) of associates and joint ventures accounting for using the equity method	(125)	(167)	0	C
	Net (gains) from exchange rate differences	(6,326)	(1,165)	(6,549)	(1,030)
	Net (gains) from the sale of tangible assets and investment properties	(109)	(345)	(8)	(423)
	Other (gains) from investing activities	(2,683)	(5,617)	(1,903)	(3,427)
	Other losses from financing activities	0	19	0	0
	Net unrealised (gains) from non-current assets held for sale and discontinued operations and liabilities associated therewith	(60)	(238)	(60)	(238)
	Other adjustments to total profit or loss before tax	(14,195)	(5,356)	(12,769)	(4,686)
	Cash flow from operating activities before changes in operating assets and liabilities	51,589	68,457	44,914	60,299
b)	(Increase)/decrease in operating assets (excluding cash equivalents)	(80,290)	58,028	(86,194)	(16,097)
	Net (increase)/decrease in financial assets held for trading	(291)	(1,205)	(1,536)	416
	Net decrease in financial assets designated at fair value through profit or loss	4,624	4,901	4,624	4,901
	Net (increase) in available-for-sale financial assets	(148,835)	(92,058)	(121,310)	(120,072)
	Net decrease in loans and advances	53,726	129,517	26,916	100,547
	Net decrease in non-current assets held for sale	104	1,164	114	95
	Net (increase)/decrease in other assets	10,382	15,709	4,998	(1,984)
c)	(Decrease) in operating liabilities	(164,104)	(406,543)	(112,818)	(341,059)
	Net increase/(decrease) in financial liabilities held for trading	(1,022)	429	(963)	726
	Net (decrease) in deposits, loans and advances measured at amortised cost	(143,156)	(406,376)	(89,794)	(341,434)
	Net increase/(decrease) in debt securities in issue measured at amortised cost	(6,113)	68	(12,413)	(15)
	Net (decrease) in other liabilities	(13,813)	(664)	(9,648)	(336)
d)	Cash flow from operating activities (a + b + c)	(192,805)	(280,058)	(154,098)	(296,857)
e)	Income taxes (paid)/refunded	(4,822)	390	(4,171)	(
f)	Net cash flow from operating activities (d + e)	(197,627)	(279,668)	(158,269)	(296,857)



					€000
		Nova	KBM Group	Nov	a KBM d.d.
Designation	ITEM DESCRIPTION	1.1.– 30.9.2015	1.1.– 30.9.2014	1.1.– 30.9.2015	1.1.– 30.9.2014
В.	CASH FLOWS FROM INVESTING ACTIVITIES				
a)	Receipts from investing activities	109,329	119,100	53,494	98,564
	Receipts from the sale of tangible assets and investment properties	4,048	3,462	62	2,210
	Receipts from the sale of intangible assets	0	1	0	0
	Receipts from non-current assets or liabilities held for sale	0	117	0	0
	Receipts from the sale of held-to-maturity financial assets	105,281	115,520	52,904	95,866
	Other receipts from investing activities	0	0	528	488
b)	Cash payments on investing activities	(38,367)	(81,230)	(2,517)	(25,047)
	(Cash payments to acquire tangible assets and investment properties)	(816)	(4,332)	(666)	(3,622)
	(Cash payments to acquire intangible assets)	(2,560)	(2,304)	(1,842)	(1,740)
	(Cash payments for investments in the equity of subsidiaries)	0	0	0	(19,685)
	(Cash outflow to non-current assets or liabilities held for sale)	(9)	0	(9)	0
	(Cash payments to acquire held-to-maturity financial assets)	(34,982)	(74,594)	0	C
c)	Net cash flow from investing activities (a + b)	70,962	37,870	50,977	73,517
C.	CASH FLOWS FROM FINANCING ACTIVITIES				
b)	Cash proceeds from financing activities	(766)	(96)	0	(1)
	(Dividends and shares in profits paid)	(126)	(96)	0	(1)
	(Repayments of subordinated liabilities)	(640)	0	0	C
c)	Net cash flow from financing activities (a + b)	(766)	(96)	0	(1)
D.	Effects of change in exchange rates on cash and cash equivalents	(2,185)	1,922	(2,472)	2,482
E.	Net (decrease) in cash and cash equivalents (Af + Bc + Cc)	(127,431)	(241,894)	(107,292)	(223,341)
F.	Opening balance of cash and cash equivalents	477,831	557,246	365,599	453,124
G.	Closing balance of cash and cash equivalents (D + E + F)	348,215	317,274	255,835	232,265

The statement of cash flows includes cash flows, cash and cash equivalents in respect of discontinued operations. Reconciliation of cash and cash equivalents with the statement of financial position items is presented in Note 19.1.

The balance of cash and cash equivalents as of 30 September 2014 amounted to \in 317,274,000 and was made up of cash and balances with the central bank, in the amount of \in 220,257,000, and loans and advances to banks with an original maturity of up to three months, in the amount of \in 97,017,000.

Cash Flows from Interest, Dividends and Participation in Profits

				€000		
	Nov	/a KBM Group	٢	Nova KBM d.d.		
	1.1.– 30.9.2015	1.1.– 30.9.2014	1.1.– 30.9.2015	1.1.– 30.9.2014		
Interest paid	(28,407)	(42,232)	(24,435)	(34,468)		
Interest received	95,379	93,868	74,357	64,117		
Dividends and participation in profits paid	(126)	(96)	0	(1)		
Dividends and participation in profits received	1,084	55	1,528	0		

The accompanying notes form an integral part of these financial statements.



5 Interim Statement of Changes in Equity

Interim statement of changes in equity of the Nova KBM Group for the nine months ended 30 September 2015

									€000
ITEM DESCRIPTION	Share capital	Share premium	Accumulated other comprehensive income	Translation reserves	Reserves from profit		Equity	Equity attributable to non- controlling interests	Total equity
OPENING BALANCE FOR THE REPORTING PERIOD	150,000	360,572	42,841	(3,208)	27,895	35,338	613,438	2,919	616,357
Total comprehensive income for the reporting period after tax	0	0	(7,788)	118	0	15,915	8,245	300	8,545
Appropriation of (accounting for) dividends	0	0	0	0	0	0	0	(126)	(126)
Transfer of net profit to reserves from profit	0	0	0	0	(64)	64	0	0	0
Other	0	0	0	(1)	0	1	0	(52)	(52)
CLOSING BALANCE FOR THE REPORTING PERIOD	150,000	360,572	35,053	(3,091)	27,831	51,318	621,683	3,041	624,724

The accompanying notes form an integral part of these financial statements.

Interim statement of changes in equity of Nova KBM d.d. for the nine months ended 30 September 2015

ITEM DESCRIPTION	Share capital	Share premium	Accumulated other comprehensive income	Reserves from profit	Retained earnings (including net profit for the reporting period)	
OPENING BALANCE FOR THE REPORTING PERIOD	150,000	360,572	33,859	27,389	8,527	580,347
Total comprehensive income for the reporting period after tax	0	0	(6,956)	0	28,093	21,137
Other	0	0	0	0	4	4
CLOSING BALANCE FOR THE REPORTING PERIOD	150,000	360,572	26,903	27,389	36,624	601,488

The accompanying notes form an integral part of these financial statements.



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Interim statement of changes in equity of the Nova KBM Group for the nine months ended 30 September 2014

ITEM DESCRIPTION	Share capital	Share premium	Accumulated other comprehensive income	Translation reserves	Reserves from profit		Equity attributable to owners of the		Total equity
OPENING BALANCE FOR THE REPORTING PERIOD	150,000	360,572	8,981	(2,486)	663	48,937	566,667	(6,639)	560,028
Total comprehensive income for the reporting period after tax	0	0	38,175	(537)	0	23,627	61,265	2,913	64,178
Recapitalisation of subsidiaries	0	0	0	0	0	(8,264)	(8,264)	8,264	0
Appropriation of (accounting for) dividends	0	0	0	0	0	0	0	(95)	(95)
Transfer of net profit to reserves from profit	0	0	0	0	(164)	164	0	0	0
Other	0	0	0	0	0	0	0	(64)	(64)
CLOSING BALANCE FOR THE REPORTING PERIOD	150,000	360,572	47,156	(3,023)	499	64,464	619,668	4,379	624,047

The accompanying notes form an integral part of these financial statements.

Interim statement of changes in equity of Nova KBM d.d. for the nine months ended 30 September 2014

					€000
ITEM DESCRIPTION	Share capital	Share premium	Accumulated other comprehensive income	(including net profit for	Total equity
OPENING BALANCE FOR THE REPORTING PERIOD	150,000	360,572	7,140	0	517,712
Total comprehensive income for the reporting period after tax	0	0	29,042	17,790	46,832
CLOSING BALANCE FOR THE REPORTING PERIOD	150,000	360,572	36,182	17,790	564,544

The accompanying notes form an integral part of these financial statements.



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## NOTES TO THE FINANCIAL STATEMENTS

## NOVA KBM GROUP AND NOVA KBM d.d.



## **1** General information

Nova KBM d.d. (herein also referred to as 'Nova KBM' or the 'Bank') is the parent company of the Nova KBM Group (herein also referred to as the 'Group') which, as of 30 September 2015, comprised the parent company and 10 subsidiary companies.

Nova KBM is a commercial bank with a tradition of understanding and supporting its retail and corporate customers to whom it provides standard banking products. Its registered office is at Ulica Vita Kraigherja 4, 2505 Maribor, Republic of Slovenia.

As of 30 September 2015, the share capital of Nova KBM totalled €150,000,000 and was split into 10,000,000 ordinary no-par-value shares, all of which were held by the Republic of Slovenia.

On 30 June 2015, the Slovene Sovereign Holding, Apollo Global Management LLC (Apollo) and the European Bank for Reconstruction and Development (EBRD) signed the agreement concerning the sale of a 100% shareholding of the Republic of Slovenia in Nova KBM. The buyers, Apollo and EBRD, will endeavour to ensure the further growth of Nova KBM, while developing its services and broadening its offerings. Moreover, they will make every effort to strengthen the relationships with Nova KBM's corporate and retail customers, as well as its other stakeholders. The following sale-related actions will be taken over the next few months: the acquisition of approvals from the relevant supervisory bodies, the payment of the purchase consideration, and the transfer and registration of the shareholding – i.e. the closing of the sale process.

Nova KBM is obliged to prepare consolidated financial statements.

## 2 Definition of the Group

| Company                                      | Position in the Group | Group´s voting rights<br>in the company (%) | Registered office<br>(country of<br>incorporation) |
|----------------------------------------------|-----------------------|---------------------------------------------|----------------------------------------------------|
| Nova Kreditna banka Maribor d.d.             | parent bank           |                                             | Maribor, Slovenia                                  |
| Poštna banka Slovenije d.d.                  | subsidiary bank       | 99.12                                       | Maribor, Slovenia                                  |
| Adria Abwicklungs GmbH in Liqu.              | subsidiary company    | 100.00                                      | Vienna, Austria                                    |
| KBM Banka a.d.                               | subsidiary bank       | 89.53                                       | Kragujevac, Serbia                                 |
| KBM Infond d.o.o.                            | subsidiary company    | 72.73 <sup>1</sup>                          | Maribor, Slovenia                                  |
| KBM Leasing d.o.o. (in liquidation)          | subsidiary company    | 100.00                                      | Maribor, Slovenia                                  |
| KBM Invest d.o.o.                            | subsidiary company    | 100.00                                      | Maribor, Slovenia                                  |
| Gorica Leasing d.o.o. (in liquidation)       | subsidiary company    | 100.00                                      | Nova Gorica, Slovenia                              |
| M-PAY d.o.o.                                 | subsidiary company    | 50.00                                       | Maribor, Slovenia                                  |
| KBM Leasing Hrvatska d.o.o. (in liquidation) | subsidiary company    | 100.00                                      | Zagreb, Croatia                                    |
| MB Finance B.V.                              | subsidiary company    | 00.00 <sup>2</sup>                          | Netherlands                                        |

The Group comprises the parent bank and its subsidiary companies.

<sup>1</sup> The Group's stake in the share capital of KBM Infond accounts for 72.00%. Because KBM Infond holds a certain number of its own shares, the Group's stake in the capital of and voting rights in KBM Infond equals 72.73%.

<sup>2</sup> In accordance with IFRS 10, MB Finance is regarded as a special purpose vehicle controlled by Nova KBM. Nova KBM has neither voting rights nor an equity stake in this entity, and the operations of this entity are considered to be immaterial to the Group.

In August 2014, the Adria Bank Supervisory Board reached a decision to start the procedures to terminate the operations of Adria Bank. Adria Bank returned its licence for providing banking services to the Austrian Financial Market Authority (FMA) on 23 March 2015, the same day on which it ceased its banking operations and met the conditions to wind down its business. On 11 June 2014, Adria Bank was legally transformed from a joint stock company into a limited liability company (GmbH) named Adria Abwicklungs, which filed for



controlled liquidation on 26 June 2015, in accordance with a ruling made by the relevant court. On 3 September 2015, the Shareholders' Meeting of Adria Abwicklungs made the decision to reduce the share capital of the company by €8.86 million.

In accordance with the adopted restructuring programme and commitments given to the European Commission by the Republic of Slovenia and Nova KBM regarding the restructuring of the Nova KBM Group, the controlled liquidation of KBM Leasing and Gorica Leasing started at the end of 2014, while that of KBM Leasing Hrvatska started in April 2015, based on appropriate decisions made by Nova KBM. While these three companies are still controlled by Nova KBM and are therefore fully consolidated in the Group's accounts, their financial statements have been prepared on a non-going concern basis. A non-going concern assumption has been taken into consideration in the valuation of the investments in, and credit exposures to, these companies.

The liquidation proceedings against KBM Leasing and Gorica Leasing had not been completed by 31 July 2015, as originally planned, because some of the activities that the liquidators intended to carry out as part of the business closing process were still in progress. At present, it is not possible to predict when the liquidation proceedings against the said companies will be completed.

In December 2014, the Nova KBM Management Board passed a decision to sell KBM Banka, based on which the investment of Nova KBM in KBM Banka was book-transferred to 'Non-current assets held for sale'. KBM Banka is fully consolidated in the consolidated financial statements, with its assets, liabilities and profit and loss components being presented as separate items. KBM Banka is still in the process of being sold. While preparations have started for a due diligence review of KBM Banka, negotiations are in progress with some potential buyers with respect to the terms of the sale. In the next phase of the sale process, the selected buyer will have to obtain from the relevant Serbian regulator a preliminary opinion regarding the acquisition of a qualified stake in KBM Banka.

Istra Plan, a company 100% owned by KBM Invest, is not regarded as a business entity. Consequently, only the assets of this company, totalling €651,000, have been included in the consolidated financial statements.

# 3 Basis for the presentation of consolidated financial statements

The financial statements of the Nova KBM Group and Nova KBM for the nine months ended 30 September 2015 were authorised for issue on 28 October 2015 by the Nova KBM Management Board.

The interim financial statements have been prepared in accordance with the regulatory requirements and on the assumption that both Nova KBM and the Nova KBM Group will continue as going concerns in the foreseeable future and that they will be able to meet their liabilities when due.

### 3.1 Statement of compliance and purpose of financial statements

The separate and consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (hereafter 'IFRSs') as endorsed by the European Union.

The interim financial report is prepared in a condensed form and includes selected explanatory notes as requested in accordance with IAS 34 – Interim Financial Reporting.

Interim financial statements are unaudited and are regarded as general-purpose financial statements. They are not intended for use by any party for purposes of decision-making



concerning ownership, financing or any other specific transactions relating to the Group. Accordingly, users of these interim financial statements should not rely exclusively on the financial statements and should undertake other procedures before making decisions.

### 3.2 Presentation and functional currency

Items included in the financial statements are presented in euro, which is the functional and presentation currency of both the Bank and the Group.

All amounts in the financial statements and in the notes to the financial statements are expressed in thousands of euros, unless stated otherwise. Slight discrepancies in the totals may occur due to rounding adjustments.

## 4 Significant accounting policies

The accounting policies used by the Group are presented in detail in its 2014 Annual Report.

The adopted accounting policies have been consistently applied in both reporting periods presented in these financial statements.

During the interim reporting period and in 2014, the Group did not reclassify any of its financial assets into another category.

Newly adopted standards, revisions and interpretations that have been adopted by the EU and that have or will come into effect in 2015 are presented below:

- Amendments to various standards Improvements to IFRSs (cycle 2010 2012) resulting from the annual improvement project of IFRSs (IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38) primarily with a view to removing inconsistencies and clarifying wording; adopted by the EU on 17 December 2014 (effective for annual periods beginning on or after 1 February 2015).
- Amendments to various standards Improvements to IFRSs (cycle 2011 2013) resulting from the annual improvement project of IFRSs (IFRS 1, IFRS 3, IFRS 13 and IAS 40) primarily with a view to removing inconsistencies and clarifying wording; adopted by the EU on 18 December 2014 (effective for annual periods beginning on or after 1 January 2015).
- Amendments to IAS 19 Employee Benefits Defined Benefit Plans: Employee Contributions; adopted by the EU on 17 December 2014 (effective for annual periods beginning on or after 1 February 2015).
- **IFRIC 21 Levies**; adopted by the EU on 13 June 2014 (effective for annual periods beginning on or after 17 June 2014).

The amendments to the existing standards have not led to any material changes in the Group's accounting policies.

Standards and interpretations issued by the International Accounting Standards Board (IASB) but, as of the date of this interim report, not yet adopted for use by the EU are set out below:

- IFRS 9 Financial Instruments (effective for annual periods beginning on or after 1 January 2018).
- **IFRS 14 Regulatory Deferral Accounts** (effective for annual periods beginning on or after 1 January 2016).
- IFRS 15 Revenue from Contracts with Customers (effective for annual periods beginning on or after 1 January 2018).
- Amendments to IFRS 10 Consolidated Financial Statements, and IAS 28 Investments in Associates and Joint Ventures – Sale or Contribution of Assets



- Amendments to IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities, and IAS 28 – Investments in Associates and Joint Ventures – Investment Entities: Applying the Consolidation Exception (effective for annual periods beginning on or after 1 January 2016).
- Amendments to IFRS 11 Joint Arrangements Accounting for Acquisition of Interests in Joint Operations (effective for annual periods beginning on or after 1 January 2016).
- Amendments to IAS 1 Presentation of Financial Statements Disclosure Initiative (effective for annual periods beginning on or after 1 January 2016).
- Amendments to IAS 16 Property, Plant and Equipment, and IAS 38 Intangible Assets Clarification of Acceptable Methods of Depreciation and Amortisation (effective for annual periods beginning on or after 1 January 2016).
- Amendments to IAS 16 Property, Plant and Equipment, and IAS 41 Agriculture – Agriculture: Bearer Plants (effective for annual periods beginning on or after 1 January 2016).
- Amendments to IAS 27 Separate Financial Statements Equity Method in Separate Financial Statements (effective for annual periods beginning on or after 1 January 2016).
- Amendments to various standards Improvements to IFRSs (cycle 2012 2014) resulting from the annual improvement project of IFRSs (IFRS 5, IFRS 7, IFRS 19 and IAS 34) primarily with a view to removing inconsistencies and clarifying wording (effective for annual periods beginning on or after 1 January 2016).

The Group has not early adopted any standard or interpretation that has been issued but is not yet effective. It anticipates that the adoption of these standards, revisions and interpretations will have no material impact on its financial statements in the period of initial application, with the exception of IFRS 9, the impact of which on the financial statements of the Group and the Bank has not been assessed yet.



## 5 Risk review

The Bank Management Board delegates risk oversight and management to the senior management (policy holders). The policy holders, together with officers responsible for particular policies, determine the method of measuring individual risks. The responsible officers are specialised in defining, measuring and controlling individual risks.

The organisational unit responsible for defining the acceptable level of a specific type of risk and the method of measuring and monitoring the risk is organisationally separate from the unit it monitors. In accordance with the rules of procedure, each risk management policy has to be approved by the Policy Approval Committee and, in addition, agreed by the President of the Management Board or his deputy. The Group companies may use their own approach in managing individual risks, taking into consideration the importance of risk and the regulatory framework.

Further details with respect to risk management are provided in the Group's 2014 Annual Report.

## 5.1 Credit risk

#### Analysis of exposure to credit risk

| Nova KBM Group         | Loar      | ns to customers | Lo        | ans to banks |
|------------------------|-----------|-----------------|-----------|--------------|
|                        | 30.9.2015 | 31.12.2014      | 30.9.2015 | 31.12.2014   |
| Net outstanding loans  | 1,826,153 | 1,920,875       | 88,561    | 50,124       |
| Individual impairment  |           |                 |           |              |
| Gross amount           | 917,638   | 966,592         | 1,299     | 730          |
| Impairment             | (550,111) | (531,869)       | (5)       | (3)          |
| Net amount             | 367,527   | 434,723         | 1,294     | 727          |
| Collective impairment  |           |                 |           |              |
| Credit rating A        | 957,584   | 941,848         | 0         | 0            |
| Credit rating B        | 261,516   | 298,683         | 0         | 0            |
| Credit rating C        | 161,764   | 174,665         | 0         | 0            |
| Credit rating D        | 25,082    | 29,477          | 0         | 0            |
| Credit rating E        | 79,599    | 71,194          | 0         | 0            |
| Gross amount           | 1,485,545 | 1,515,867       | 0         | 0            |
| Impairment             | (89,132)  | (86,958)        | 0         | 0            |
| Net amount             | 1,396,413 | 1,428,909       | 0         | 0            |
| Net non-impaired loans | 62,213    | 57,243          | 87,267    | 49,397       |
| Total net loans        | 1,826,153 | 1,920,875       | 88,561    | 50,124       |



#### 3/4 2015 UNAUDITED REPORT ON THE OPERATIONS OF THE NOVA KBM GROUP AND NOVA KBM D.D.

| Nova KBM d.d.          | Loans     | Loans to customers |           |            |
|------------------------|-----------|--------------------|-----------|------------|
|                        | 30.9.2015 | 31.12.2014         | 30.9.2015 | 31.12.2014 |
| Net outstanding loans  | 1,537,305 | 1,593,294          | 87,433    | 59,299     |
| Individual impairment  |           |                    |           |            |
| Gross amount           | 647,307   | 672,926            | 5,177     | 5,015      |
| Impairment             | (356,267) | (344,441)          | (5,177)   | (5,013)    |
| Net amount             | 291,040   | 328,485            | 0         | 2          |
| Collective impairment  |           |                    |           |            |
| Credit rating A        | 854,310   | 804,293            | 0         | 0          |
| Credit rating B        | 187,857   | 232,345            | 0         | 0          |
| Credit rating C        | 127,713   | 154,612            | 0         | 0          |
| Credit rating D        | 22,136    | 26,815             | 0         | 0          |
| Credit rating E        | 62,394    | 58,294             | 0         | 0          |
| Gross amount           | 1,254,410 | 1,276,359          | 0         | 0          |
| Impairment             | (68,961)  | (67,558)           | 0         | 0          |
| Net amount             | 1,185,449 | 1,208,801          | 0         | 0          |
| Net non-impaired loans | 60,816    | 56,008             | 87,433    | 59,297     |
| Total net loans        | 1,537,305 | 1,593,294          | 87,433    | 59,299     |

## Past-due and unpaid claims

| Nova KBM Group |               |               |               |              | 30.9.2015 |
|----------------|---------------|---------------|---------------|--------------|-----------|
|                | Up to 30 days | 31 to 60 days | 61 to 90 days | Over 90 days | Total     |
| Banks          | 5             | 0             | 0             | 132          | 137       |
| State          | 5             | 4             | 5             | 12           | 26        |
| Legal entities | 22,716        | 4,647         | 2,255         | 532,582      | 562,200   |
| Households     | 2,088         | 444           | 950           | 71,728       | 75,210    |
| Total          | 24,814        | 5,095         | 3,210         | 604,454      | 637,573   |

| Nova KBM Group |               |               |               | 31.12.2014   |         |
|----------------|---------------|---------------|---------------|--------------|---------|
|                | Up to 30 days | 31 to 60 days | 61 to 90 days | Over 90 days | Total   |
| Banks          | 14            | 0             | 0             | 2            | 16      |
| State          | 112           | 5             | 5             | 3            | 125     |
| Legal entities | 44,698        | 34,190        | 24,941        | 486,058      | 589,887 |
| Households     | 1,984         | 525           | 3,044         | 60,256       | 65,809  |
| Total          | 46,808        | 34,720        | 27,990        | 546,319      | 655,837 |

| Nova KBM d.d.  |               |               |               |              | 30.9.2015 |
|----------------|---------------|---------------|---------------|--------------|-----------|
| ·              | Up to 30 days | 31 to 60 days | 61 to 90 days | Over 90 days | Total     |
| Banks          | 0             | 0             | 0             | 132          | 132       |
| State          | 0             | 0             | 0             | 0            | 0         |
| Legal entities | 21,184        | 612           | 92            | 319,224      | 341,112   |
| Households     | 1,296         | 358           | 343           | 50,562       | 52,559    |
| Total          | 22,480        | 970           | 435           | 369,918      | 393,803   |



3/4 2015 UNAUDITED REPORT ON THE OPERATIONS OF THE NOVA KBM GROUP AND NOVA KBM D.D.

| Nova KBM d.d.  |               |               |               |              | 31.12.2014 |
|----------------|---------------|---------------|---------------|--------------|------------|
|                | Up to 30 days | 31 to 60 days | 61 to 90 days | Over 90 days | Total      |
| Banks          | 14            | 0             | 0             | 2            | 16         |
| State          | 107           | 0             | 1             | 0            | 108        |
| Legal entities | 28,321        | 32,892        | 19,981        | 271,318      | 352,512    |
| Households     | 1,465         | 339           | 2,930         | 38,068       | 42,802     |
| Total          | 29,907        | 33,231        | 22,912        | 309,388      | 395,438    |

## NPLs in the total loan portfolio

|                                       | Nov       | Nova KBM Group |           | Nova KBM d.d. |  |  |
|---------------------------------------|-----------|----------------|-----------|---------------|--|--|
|                                       | 30.9.2015 | 31.12.2014     | 30.9.2015 | 31.12.2014    |  |  |
| Total gross loan portfolio            | 2,553,962 | 2,589,829      | 2,055,143 | 2,069,605     |  |  |
| Total net loan portfolio              | 1,914,714 | 1,970,999      | 1,624,738 | 1,652,593     |  |  |
| Net NPLs                              | 413,742   | 462,519        | 332,749   | 370,457       |  |  |
| Net NPLs/total net loan portfolio (%) | 21.61     | 23.47          | 20.48     | 22.42         |  |  |



#### Analysis of NPLs by industry sectors

The following tables set forth, for the periods indicated, the total net loans and net NPLs outstanding to individual industry sectors, and the proportion of net NPLs in net loans:

| Nova KBM Group                                                                          |                    |          | 30.9.2015            |                    |          | 31.12.2014           |
|-----------------------------------------------------------------------------------------|--------------------|----------|----------------------|--------------------|----------|----------------------|
| Industry sector                                                                         | Total net<br>Ioans | Net NPLs | Share of NPLs<br>(%) | Total net<br>Ioans | Net NPLs | Share of NPLs<br>(%) |
| Households                                                                              | 857,988            | 36,259   |                      | 857,683            | 33,849   | 3.95                 |
| Agriculture and hunting, forestry, fishing                                              | 26,939             | 8,489    | 31.51                | 23,240             | 8,532    | 36.71                |
| Mining                                                                                  | 2,065              | 229      | 11.09                | 2,786              | 676      | 24.26                |
| Manufacturing industry                                                                  | 287,516            | 119,053  | 41.41                | 342,155            | 142,670  | 41.70                |
| Electricity, gas and steam supply                                                       | 38,000             | 1,154    | 3.04                 | 46,771             | 3,946    | 8.44                 |
| Water supply, waste and sewage<br>management, rehabilitation of the<br>environment      | 27,825             | 2,233    | 8.03                 | 24,052             | 979      | 4.07                 |
| Construction                                                                            | 65,419             | 36,850   | 56.33                | 71,471             | 31,088   | 43.50                |
| Trade, maintenance and repair of motor vehicles                                         | 188,158            | 71,134   | 37.81                | 188,896            | 76,590   | 40.55                |
| Transportation and storage                                                              | 46,204             | 4,038    | 8.74                 | 52,511             | 6,025    | 11.47                |
| Accommodation and food service activities                                               | 35,247             | 17,172   | 48.72                | 39,621             | 19,292   | 48.69                |
| Information and communication activities                                                | 18,900             | 13,871   | 73.39                | 22,526             | 13,507   | 59.96                |
| Financial intermediation                                                                | 128,486            | 10,697   | 8.33                 | 92,590             | 20,442   | 22.08                |
| Real estate activities                                                                  | 33,248             | 26,828   | 80.69                | 39,025             | 29,712   | 76.14                |
| Professional, scientific and technical activities                                       | 39,957             | 19,385   | 48.51                | 47,680             | 25,601   | 53.69                |
| Other various business activities                                                       | 10,162             | 2,881    | 28.35                | 15,764             | 2,758    | 17.50                |
| Public administration and defence<br>services, compulsory social<br>security activities | 43,972             | 590      | 1.34                 | 32,415             | 185      | 0.57                 |
| Education                                                                               | 3,388              | 262      | 7.73                 | 3,181              | 392      | 12.32                |
| Health and welfare security                                                             | 20,041             | 7,365    | 36.75                | 23,128             | 8,704    | 37.63                |
| Arts, entertainment and recreation                                                      | 37,112             | 34,595   | 93.22                | 38,824             | 35,957   | 92.62                |
| Other activities                                                                        | 4,087              | 657      | 16.08                | 6,680              | 1,614    | 24.16                |
| Total net loans                                                                         | 1,914,714          | 413,742  | 21.61                | 1,970,999          | 462,519  | 23.47                |



| Nova KBM d.d.                                                                           |                    |          | 30.9.2015            |                    |          | 31.12.2014           |
|-----------------------------------------------------------------------------------------|--------------------|----------|----------------------|--------------------|----------|----------------------|
| Industry sector                                                                         | Total net<br>Ioans | Net NPLs | Share of NPLs<br>(%) | Total net<br>Ioans | Net NPLs | Share of NPLs<br>(%) |
| Households                                                                              | 760,307            | 34,095   | 4.48                 | 762,689            | 31,509   | 4.13                 |
| Agriculture and hunting, forestry, fishing                                              | 20,271             | 3,968    | 19.57                | 17,216             | 4,626    | 26.87                |
| Mining                                                                                  | 1,772              | 229      | 12.92                | 1,989              | 229      | 11.51                |
| Manufacturing industry                                                                  | 226,979            | 90,372   | 39.82                | 272,295            | 111,133  | 40.81                |
| Electricity, gas and steam supply                                                       | 35,643             | 865      | 2.43                 | 43,954             | 3,838    | 8.73                 |
| Water supply, waste and sewage<br>management, rehabilitation of the<br>environment      | 22,015             | 1,185    | 5.38                 | 14,602             | 241      | 1.65                 |
| Construction                                                                            | 44,394             | 24,252   | 54.63                | 42,208             | 14,273   | 33.82                |
| Trade, maintenance and repair of motor vehicles                                         | 139,377            | 53,043   | 38.06                | 130,157            | 57,208   | 43.95                |
| Transportation and storage                                                              | 43,200             | 3,281    | 7.59                 | 48,826             | 5,151    | 10.55                |
| Accommodation and food service activities                                               | 27,223             | 12,950   | 47.57                | 29,728             | 13,940   | 46.89                |
| Information and communication activities                                                | 14,709             | 10,360   | 70.43                | 14,362             | 8,022    | 55.86                |
| Financial intermediation                                                                | 134,505            | 20,582   | 15.30                | 111,939            | 32,035   | 28.62                |
| Real estate activities                                                                  | 26,013             | 20,117   | 77.33                | 32,292             | 23,907   | 74.03                |
| Professional, scientific and technical activities                                       | 26,847             | 13,536   | 50.42                | 31,597             | 18,478   | 58.48                |
| Other various business activities                                                       | 6,567              | 1,761    | 26.82                | 8,021              | 1,196    | 14.91                |
| Public administration and defence<br>services, compulsory social<br>security activities | 34,624             | 40       | 0.12                 | 26,229             | 0        | 0.00                 |
| Education                                                                               | 3,313              | 263      | 7.94                 | 3,020              | 369      | 12.22                |
| Health and welfare security                                                             | 17,749             | 7,342    | 41.37                | 20,497             | 8,673    | 42.31                |
| Arts, entertainment and recreation                                                      | 36,077             | 34,020   | 94.30                | 37,555             | 35,184   | 93.69                |
| Other activities                                                                        | 3,153              | 488      | 15.48                | 3,417              | 445      | 13.02                |
| Total net loans                                                                         | 1,624,738          | 332,749  | 20.48                | 1,652,593          | 370,457  | 22.42                |



### 5.2 Composition of regulatory capital and capital requirements

|                                                                                    | Νον       | a KBM Group | No        | ova KBM d.d. |
|------------------------------------------------------------------------------------|-----------|-------------|-----------|--------------|
|                                                                                    | 30.9.2015 | 31.12.2014  | 30.9.2015 | 31.12.2014   |
| Tier 1 capital                                                                     | 554,997   | 549,824     | 534,054   | 521,962      |
| Paid-in capital instruments                                                        | 150,000   | 150,000     | 150,000   | 150,000      |
| Share premium                                                                      | 360,572   | 360,572     | 360,572   | 360,572      |
| Retained earnings and value adjustments of investment property from previous years | 44,311    | 50,122      | 9,561     | 1,030        |
| (-) Loss for the current financial year                                            | 0         | (5,743)     | 0         | 0            |
| Accumulated other comprehensive income                                             | (4,170)   | (5,187)     | 1,721     | (343)        |
| Other reserves                                                                     | 27,831    | 27,895      | 27,389    | 27,389       |
| (–) Intangible assets                                                              | (21,986)  | (25,483)    | (11,733)  | (14,335)     |
| (–) Deferred tax assets                                                            | (1,561)   | (2,352)     | (3,456)   | (2,351)      |
| Additional capital                                                                 | 0         | 0           | 0         | 0            |
| Total capital                                                                      | 554,997   | 549,824     | 534,054   | 521,962      |
| Risk weighted exposure amounts for credit risk                                     | 1,897,692 | 2,029,975   | 1,672,525 | 1,773,173    |
| Central governments or central banks                                               | 5,184     | 11,822      | 5,184     | 10,736       |
| Regional governments or local authorities                                          | 11,882    | 1,497       | 3,304     | 561          |
| Public sector entities                                                             | 7,016     | 1,305       | 1,534     | 147          |
| Multilateral development banks                                                     | 0         | 0           | 0         | 0            |
| Institutions                                                                       | 98,844    | 101,892     | 69,603    | 82,173       |
| Corporates                                                                         | 373,102   | 424,425     | 306,359   | 336,354      |
| Retail                                                                             | 639,067   | 676,203     | 526,037   | 559,299      |
| Exposures secured by mortgages on immovable property                               | 82,630    | 54,636      | 82,630    | 54,636       |
| Exposures in default                                                               | 450,715   | 532,059     | 331,531   | 397,374      |
| Items associated with particular high risk                                         | 58,714    | 59,067      | 209,203   | 207,044      |
| Collective investment undertakings                                                 | 5,828     | 6,155       | 2,812     | 2,814        |
| Equity                                                                             | 17,269    | 16,854      | 13,398    | 14,538       |
| Other items                                                                        | 147,441   | 144,060     | 120,930   | 107,497      |
| Risk weighted exposure amounts for market risks                                    | 43,451    | 40,719      | 28,857    | 37,332       |
| Traded debt instruments                                                            | 1,094     | 1,542       | 1,086     | 1,476        |
| Equity instruments                                                                 | 30,664    | 39,034      | 27,657    | 35,713       |
| Foreign exchange                                                                   | 11,579    | 0           | 0         | 0            |
| Credit value adjustment risk                                                       | 114       | 143         | 114       | 143          |
| Risk weighted exposure amounts for operational risk                                | 266,496   | 289,222     | 203,088   | 216,403      |
| Total risk weighted exposure amount                                                | 2,207,639 | 2,359,916   | 1,904,470 | 2,026,908    |
| Total capital adequacy ratio                                                       | 25.14%    | 23.30%      | 28.04%    | 25.75%       |
| Tier 1 capital ratio                                                               | 25.14%    | 23.30%      | 28.04%    | 25.75%       |
| Common Equity Tier 1 capital ratio                                                 | 25.14%    | 23.30%      | 28.04%    | 25.75%       |



## 6 Fair value of financial assets and financial liabilities

Where possible, the Group determines the fair value of financial instruments on the basis of their market prices. The Group starts to measure the value of financial assets according to a valuation model once it establishes that the market is not active.

Further details with respect to the policy of determining the fair value of financial assets and financial liabilities are presented in the Group's 2014 Annual Report.

| Nova KBM Group                                                         |           |           |         | 30.9.2015 |           |           |         | 31.12.2014 |
|------------------------------------------------------------------------|-----------|-----------|---------|-----------|-----------|-----------|---------|------------|
|                                                                        | Total     | Level 1   | Level 2 | Level 3   | Total     | Level 1   | Level 2 | Level 3    |
| Financial assets                                                       |           |           |         |           |           |           |         |            |
| Derivatives                                                            | 1,124     | 0         | 1,124   | 0         | 187       | 0         | 187     | 0          |
| Financial assets held for<br>trading                                   | 2,097     | 2,097     | 0       | 0         | 1,654     | 1,654     | 0       | 0          |
| <ul> <li>equity financial instruments</li> </ul>                       | 2,097     | 2,097     | 0       | 0         | 1,654     | 1,654     | 0       | 0          |
| Available-for-sale financial assets                                    | 1,619,344 | 1,165,232 | 450,650 | 3,462     | 1,482,120 | 1,038,084 | 440,932 | 3,104      |
| <ul> <li>debt financial instruments</li> </ul>                         | 1,587,182 | 1,152,171 | 435,011 | 0         | 1,463,106 | 1,022,174 | 440,932 | 0          |
| <ul> <li>equity financial instruments</li> </ul>                       | 32,162    | 13,061    | 15,639  | 3,462     | 19,014    | 15,910    | 0       | 3,104      |
| Financial assets designated<br>at fair value through profit or<br>loss | 13,233    | 13,233    | 0       | 0         | 17,857    | 17,857    | 0       | 0          |
| <ul> <li>equity financial instruments</li> </ul>                       | 13,233    | 13,233    | 0       | 0         | 17,857    | 17,857    | 0       | 0          |
| Financial liabilities                                                  |           |           |         |           |           |           |         |            |
| Derivatives                                                            | 207       | 0         | 207     | 0         | 1,229     | 0         | 1,229   | 0          |

#### Analysis of fair value hierarchy

| Nova KBM d.d.                                                          |           |         |         | 30.9.2015 |           |         |         | 31.12.2014 |
|------------------------------------------------------------------------|-----------|---------|---------|-----------|-----------|---------|---------|------------|
|                                                                        | Total     | Level 1 | Level 2 | Level 3   | Total     | Level 1 | Level 2 | Level 3    |
| Financial assets                                                       |           |         |         |           |           |         |         |            |
| Derivatives                                                            | 1,124     | 0       | 1,124   | 0         | 187       | 0       | 187     | 0          |
| Financial assets held for trading                                      | 596       | 596     | 0       | 0         | 0         | 0       | 0       | 0          |
| <ul> <li>equity financial instruments</li> </ul>                       | 596       | 596     | 0       | 0         | 0         | 0       | 0       | 0          |
| Available-for-sale financial assets                                    | 1,388,143 | 949,331 | 435,561 | 3,251     | 1,275,213 | 844,020 | 428,304 | 2,889      |
| <ul> <li>debt financial instruments</li> </ul>                         | 1,361,867 | 940,546 | 421,321 | 0         | 1,261,435 | 833,131 | 428,304 | 0          |
| <ul> <li>equity financial instruments</li> </ul>                       | 26,276    | 8,785   | 14,240  | 3,251     | 13,778    | 10,889  | 0       | 2,889      |
| Financial assets designated<br>at fair value through profit or<br>loss | 13,233    | 13,233  | 0       | 0         | 17,857    | 17,857  | 0       | 0          |
| <ul> <li>equity financial instruments</li> </ul>                       | 13,233    | 13,233  | 0       | 0         | 17,857    | 17,857  | 0       | 0          |
| Financial liabilities                                                  |           |         |         |           |           |         |         |            |
| Derivatives                                                            | 207       | 0       | 207     | 0         | 1,170     | 0       | 1,170   | 0          |



The following table presents for each type of financial instruments the triggers that lead to the transfer of a financial instrument between the fair value hierarchy levels:

| Transfer                   | Financial<br>instruments | Reason for transfer between levels                                                                                                                                                                                                                                                              |
|----------------------------|--------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| From Level 2<br>to Level 1 | bonds                    | Re-availability of the market price of the financial instrument. The price of a bond is considered to be available if the published market price is the result of the actual turnover in the period of less than one month.                                                                     |
| From Level 3<br>to Level 1 | shares and funds         | Re-availability of the market price of the financial instrument. The price of a share or an investment fund is considered to be available if the published market price is the result of the actual turnover in the period of less than one month.                                              |
| From Level 1<br>to Level 2 | bonds                    | Valuation of bonds that have been previously valued according to the market price. The reason for the valuation of a bond and for changing its level is either the withdrawal of a bond from the regulated market or its illiquidity (no transaction has been concluded in a one-month period). |
| From Level 1<br>to Level 3 | shares and funds         | Valuation of shares and investment funds that have been previously valued according to the market price. The reason for the valuation of a share or an investment fund and for changing its level is the withdrawal of a share or an investment fund from the regulated market.                 |
| From Level 2<br>to Level 3 | derivatives              | The underlying instrument to which the derivative refers has been reclassified from Level 1 to either Level 2 or Level 3. The market price of the underlying instrument is no longer available.                                                                                                 |
| From Level 3<br>to Level 2 | derivatives              | The underlying instrument to which the derivative refers has been reclassified to Level 1. The market price of the underlying instrument exists.                                                                                                                                                |

#### Analysis of transfers between fair value hierarchy levels

| Nova KBM Group                      |                                           |                                           | 30.9.2015                                 |                                           |                                           | 31.12.2014                                |
|-------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|
|                                     | Transfer<br>from<br>Level 1 to<br>Level 2 | Transfer<br>from<br>Level 2 to<br>Level 1 | Transfer<br>from<br>Level 1 to<br>Level 3 | Transfer<br>from<br>Level 1 to<br>Level 2 | Transfer<br>from<br>Level 2 to<br>Level 1 | Transfer<br>from<br>Level 1 to<br>Level 3 |
| Available-for-sale financial assets | 1,055                                     | 6,508                                     | 0                                         | 404,152                                   | 0                                         | 0                                         |
| - debt financial instruments        | 1,055                                     | 6,508                                     | 0                                         | 404,152                                   | 0                                         | 0                                         |
| - equity financial instruments      | 0                                         | 0                                         | 0                                         | 0                                         | 0                                         | 0                                         |

| Nova KBM d.d.                                    |                                           |                                           | 30.9.2015                                 |                                           |                                           | 31.12.2014                                |
|--------------------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|
|                                                  | Transfer<br>from<br>Level 1 to<br>Level 2 | Transfer<br>from<br>Level 2 to<br>Level 1 | Transfer<br>from<br>Level 1 to<br>Level 3 | Transfer<br>from<br>Level 1 to<br>Level 2 | Transfer<br>from<br>Level 2 to<br>Level 1 | Transfer<br>from<br>Level 1 to<br>Level 3 |
| Available-for-sale financial assets              | 0                                         | 6,508                                     | 0                                         | 391,927                                   | 0                                         | 0                                         |
| - debt financial instruments                     | 0                                         | 6,508                                     | 0                                         | 391,927                                   | 0                                         | 0                                         |
| <ul> <li>equity financial instruments</li> </ul> | 0                                         | 0                                         | 0                                         | 0                                         | 0                                         | 0                                         |



| Available for cale financial ecosts                   |         | Nova    | KBM Group |         | Nova KBM o |        |
|-------------------------------------------------------|---------|---------|-----------|---------|------------|--------|
| Available-for-sale financial assets                   | Total   | Shares  | Stocks    | Total   | Shares     | Stocks |
| 1 January 2014                                        | 3,167   | 2,553   | 614       | 3,026   | 2,540      | 486    |
| Change due to sale                                    | (972)   | (972)   | 0         | (972)   | (972)      | 0      |
| Change due to debt-to-equity conversions              | 2,116   | 2,036   | 80        | 2,036   | 2,036      | 0      |
| Shares returned from BAMC                             | 834     | 834     | 0         | 834     | 834        | 0      |
| Change due to revaluation                             | (2,041) | (2,041) | 0         | (2,035) | (2,036)    | 1      |
| 31 December 2014                                      | 3,104   | 2,410   | 694       | 2,889   | 2,402      | 487    |
| Change due to debt-to-equity conversions              | 362     | 362     | 0         | 362     | 362        | 0      |
| Changes in the portfolio of Adria<br>Abwicklungs GmbH | (4)     | 0       | (4)       | 0       | 0          | 0      |
| 1 January 2015                                        | 3,104   | 2,410   | 694       | 2,889   | 2,402      | 487    |
| 30 September 2015                                     | 3,462   | 2,772   | 690       | 3,251   | 2,764      | 487    |

#### Movements in financial assets included in Level 3

The change that occurred in the first nine months of 2015 in the balance of financial assets included in Level 3 was attributable mainly to the conversion of claims against Polzela into the equity of this company.

#### Fair value of financial instruments measured at amortised cost

| Nova KBM Group                                                          |            |            |         |           | 30.9.2015 |
|-------------------------------------------------------------------------|------------|------------|---------|-----------|-----------|
|                                                                         | Book value | Fair value | Level 1 | Level 2   | Level 3   |
| Financial assets                                                        |            |            |         |           |           |
| Cash, cash balances at central banks and other demand deposits at banks | 267,778    | 267,778    | 267,778 | 0         | 0         |
| Loans and advances to banks                                             | 88,561     | 94,253     | 0       | 94,253    | 0         |
| Loans and advances to customers                                         | 1,826,153  | 1,833,896  | 0       | 0         | 1,833,896 |
| Other financial assets                                                  | 25,436     | 25,436     | 0       | 0         | 25,436    |
| Held-to-maturity financial assets                                       | 139,308    | 147,236    | 145,741 | 1,495     | 0         |
| Financial liabilities                                                   |            |            |         |           |           |
| Deposits from banks and central banks                                   | 2,798      | 2,844      | 0       | 2,844     | 0         |
| Deposits from customers                                                 | 3,020,007  | 3,023,795  | 0       | 3,023,795 | 0         |
| Loans from banks and central banks                                      | 332,033    | 332,404    | 0       | 332,404   | 0         |
| Loans from customers                                                    | 1,821      | 1,822      | 0       | 1,822     | 0         |
| Debt securities                                                         | 53,016     | 56,932     | 0       | 56,932    | 0         |
| Subordinated liabilities                                                | 610        | 610        | 0       | 610       | 0         |
| Other financial liabilities                                             | 33,865     | 33,865     | 0       | 0         | 33,865    |



| Nova KBM Group                                                          |            |            |         |           | 31.12.2014 |
|-------------------------------------------------------------------------|------------|------------|---------|-----------|------------|
|                                                                         | Book value | Fair value | Level 1 | Level 2   | Level 3    |
| Financial assets                                                        |            |            |         |           |            |
| Cash, cash balances at central banks and other demand deposits at banks | 422,264    | 422,264    | 422,264 | 0         | 0          |
| Loans and advances to banks                                             | 50,124     | 56,173     | 0       | 56,173    | 0          |
| Loans and advances to customers                                         | 1,920,875  | 1,928,869  | 0       | 0         | 1,928,869  |
| Other financial assets                                                  | 20,343     | 20,343     | 0       | 0         | 20,343     |
| Held-to-maturity financial assets                                       | 206,540    | 213,247    | 208,635 | 4,612     | 0          |
| Financial liabilities                                                   |            |            |         |           |            |
| Deposits from banks and central banks                                   | 20,875     | 20,768     | 0       | 20,768    | 0          |
| Deposits from customers                                                 | 3,074,146  | 3,080,697  | 0       | 3,080,697 | 0          |
| Loans from banks and central banks                                      | 394,213    | 395,259    | 0       | 395,259   | 0          |
| Loans from customers                                                    | 2,729      | 2,732      | 0       | 2,732     | 0          |
| Debt securities                                                         | 59,129     | 63,012     | 0       | 63,012    | 0          |
| Subordinated liabilities                                                | 1,250      | 1,250      | 0       | 1,250     | 0          |
| Other financial liabilities                                             | 33,551     | 33,551     | 0       | 0         | 33,551     |

| Nova KBM d.d.                                                           |            |            |         |           | 30.9.2015 |
|-------------------------------------------------------------------------|------------|------------|---------|-----------|-----------|
|                                                                         | Book value | Fair value | Level 1 | Level 2   | Level 3   |
| Financial assets                                                        |            |            |         |           |           |
| Cash, cash balances at central banks and other demand deposits at banks | 210,301    | 210,301    | 210,301 | 0         | 0         |
| Loans and advances to banks                                             | 87,433     | 93,125     | 0       | 93,125    | 0         |
| Loans and advances to customers                                         | 1,537,305  | 1,544,686  | 0       | 0         | 1,544,686 |
| Other financial assets                                                  | 17,775     | 17,775     | 0       | 0         | 17,775    |
| Held-to-maturity financial assets                                       | 38,421     | 43,991     | 43,991  | 0         | 0         |
| Financial liabilities                                                   |            |            |         |           |           |
| Deposits from banks and central banks                                   | 5,305      | 5,351      | 0       | 5,351     | 0         |
| Deposits from customers                                                 | 2,441,889  | 2,445,529  | 0       | 2,445,529 | 0         |
| Loans from banks and central banks                                      | 307,969    | 308,340    | 0       | 308,340   | 0         |
| Loans from customers                                                    | 1,821      | 1,822      | 0       | 1,822     | 0         |
| Debt securities                                                         | 55,039     | 58,955     | 0       | 58,955    | 0         |
| Other financial liabilities                                             | 24,739     | 24,739     | 0       | 0         | 24,739    |



| Nova KBM d.d.                                                           |            |            |         |           | 31.12.2014 |
|-------------------------------------------------------------------------|------------|------------|---------|-----------|------------|
|                                                                         | Book value | Fair value | Level 1 | Level 2   | Level 3    |
| Financial assets                                                        |            |            |         |           |            |
| Cash, cash balances at central banks and other demand deposits at banks | 335,417    | 335,417    | 335,417 | 0         | 0          |
| Loans and advances to banks                                             | 59,299     | 65,348     | 0       | 65,348    | 0          |
| Loans and advances to customers                                         | 1,593,294  | 1,601,398  | 0       | 0         | 1,601,398  |
| Other financial assets                                                  | 11,754     | 11,754     | 0       | 0         | 11,754     |
| Held-to-maturity financial assets                                       | 89,950     | 95,101     | 90,489  | 4,612     | 0          |
| Financial liabilities                                                   |            |            |         |           |            |
| Deposits from banks and central banks                                   | 11,780     | 11,673     | 0       | 11,673    | 0          |
| Deposits from customers                                                 | 2,463,368  | 2,469,612  | 0       | 2,469,612 | 0          |
| Loans from banks and central banks                                      | 363,552    | 364,598    | 0       | 364,598   | 0          |
| Loans from customers                                                    | 2,729      | 2,732      | 0       | 2,732     | 0          |
| Debt securities                                                         | 67,452     | 71,335     | 0       | 71,335    | 0          |
| Other financial liabilities                                             | 26,396     | 26,396     | 0       | 0         | 26,396     |

The Group determines fair values according to the following hierarchy: market value; valuation made using a market interest rate model; acquisition cost. The tables above present fair values of individual balance sheet items. The fair value of held-to-maturity financial assets has been, where possible, determined on the basis of market prices of financial instruments. The fair value of items measured at amortised or acquisition cost is determined on the basis of a model that takes into account market interest rates. The fair value is calculated for items with a fixed interest rate and residual maturity of over one year. The fair value of each item is established on the basis of discounted cash flows, taking into consideration the market interest rates prevailing at the reporting date. As for other items, the Bank considers there is no material difference between the book and fair values.



## 7 Reporting by operating segments

#### 7.1 Analysis by operating segments as of 30 September 2015

| ITEM DESCRIPTION                                                                                     | Banking   | Leasing  | Fund<br>management | Real estate<br>activity | Other   | Total     | Inter-segment relationships | Relationships<br>with third parties |
|------------------------------------------------------------------------------------------------------|-----------|----------|--------------------|-------------------------|---------|-----------|-----------------------------|-------------------------------------|
| A. Net income/expenses                                                                               | 116,693   | 1,434    | 3,853              | 301                     | 478     | 122,759   | 975                         | 121,784                             |
| Interest income                                                                                      | 93,220    | 1,790    | 6                  | 0                       | 308     | 95,324    | 1,776                       | 93,548                              |
| Interest expenses                                                                                    | (20,536)  | (645)    | 0                  | (233)                   | (67)    | (21,481)  | (1,640)                     | (19,841)                            |
| Net interest income                                                                                  | 72,684    | 1,145    | 6                  | (233)                   | 241     | 73,843    | 136                         | 73,707                              |
| Dividend income                                                                                      | 1,615     | 0        | 0                  | 0                       | 0       | 1,615     | 476                         | 1,139                               |
| Fee and commission income                                                                            | 56,368    | 43       | 4,910              | 0                       | 200     | 61,521    | 570                         | 60,951                              |
| Fee and commission expenses                                                                          | (19,268)  | (45)     | (1,132)            | (4)                     | (12)    | (20,461)  | (482)                       | (19,979)                            |
| Net fee and commission income                                                                        | 37,100    | (2)      | 3,778              | (4)                     | 188     | 41,060    | 88                          | 40,972                              |
| Realised gains on financial assets and liabilities not measured at fair value through profit or loss | 10,198    | 4        | 100                | 0                       | 10      | 10,312    | 181                         | 10,131                              |
| Net gains/(losses) on financial assets and liabilities held for trading                              | (4,151)   | 0        | (13)               | 0                       | 3       | (4,161)   | 0                           | (4,161)                             |
| Net (losses) on financial assets and liabilities designated at fair value through profit or loss     | (4,624)   | 0        | 0                  | 0                       | 0       | (4,624)   | 0                           | (4,624)                             |
| Net exchange rate differences                                                                        | 6,512     | (50)     | (2)                | 0                       | 1       | 6,461     | (1)                         | 6,462                               |
| Net gains on derecognition of assets other than non-current assets held for sale                     | 16        | 88       | 0                  | 11                      | 0       | 115       | (1)                         | 116                                 |
| Other net operating income/(loss)                                                                    | (2,657)   | 249      | (16)               | 527                     | 35      | (1,862)   | 96                          | (1,958)                             |
| B. Other items by segments                                                                           | (80,993)  | (10,982) | (2,468)            | (308)                   | (2,683) | (97,434)  | (476)                       | (96,958)                            |
| Administration costs                                                                                 | (54,985)  | (1,741)  | (1,670)            | (303)                   | (2,357) | (61,056)  | (241)                       | (60,815)                            |
| Depreciation and amortisation                                                                        | (8,461)   | (272)    | (798)              | (5)                     | (108)   | (9,644)   | 0                           | (9,644)                             |
| Provisions                                                                                           | 14,055    | 250      | 0                  | 0                       | (384)   | 13,921    | (160)                       | 14,081                              |
| Impairment losses                                                                                    | (31,662)  | (9,219)  | 0                  | 0                       | 166     | (40,715)  | 50                          | (40,765)                            |
| Share of profits of associates and joint ventures accounted for using the equity method              | 0         | 0        | 0                  | 0                       | 0       | 0         | (125)                       | 125                                 |
| Total profit from non-current assets and disposal groups classified as held for sale                 | 60        | 0        | 0                  | 0                       | 0       | 60        | 0                           | 60                                  |
| C. Profit or loss                                                                                    |           |          |                    |                         |         |           |                             |                                     |
| PROFIT/(LOSS) FROM CONTINUING OPERATIONS                                                             | 35,700    | (9,548)  | 1,385              | (7)                     | (2,205) | 25,325    | 499                         | 24,826                              |
| Tax (expense) related to profit or loss from continuing operations                                   | (7,998)   | 0        | (222)              | 0                       | (438)   | (8,658)   | 3                           | (8,661)                             |
| NET PROFIT/(LOSS) FROM CONTINUING OPERATIONS                                                         | 27,702    | (9,548)  | 1,163              | (7)                     | (2,643) | 16,667    | 502                         | 16,165                              |
| Total profit after tax from discontinued operations                                                  | 74        | 0        | 0                  | 0                       | 0       | 74        | 0                           | 74                                  |
| NET PROFIT/(LOSS) FOR THE REPORTING PERIOD                                                           | 27,776    | (9,548)  | 1,163              | (7)                     | (2,643) | 16,741    | 502                         | 16,239                              |
| D. Segment assets and liabilities                                                                    |           |          |                    |                         |         |           |                             |                                     |
| Total assets                                                                                         | 4,251,224 | 51,865   | 13,770             | 9,919                   | 13,540  | 4,340,318 | 138,771                     | 4,201,547                           |
| <ul> <li>non-current assets held for sale and discontinued operations</li> </ul>                     | 56,904    | 22       | 0                  | 0                       | 0       | 56,926    | 0                           | 56,926                              |
| - investments in the equity of associates and joint ventures accounted for using the equity method   | 96,764    | 0        | 0                  | 0                       | 0       | 96,764    | 93,521                      | 3,243                               |
| Liabilities (excluding equity) by segments                                                           | 3,605,255 | 24,519   | 771                | 5,593                   | 3,791   | 3,639,929 | 63,106                      | 3,576,823                           |
| Total equity                                                                                         | 645,969   | 27,346   | 12,999             | 4,326                   | 9,749   | 700,389   | 75,665                      | 624,724                             |
| Increase in property, plant and equipment and intangible assets                                      | 2,740     | 0        | 245                | 0                       | 0       | 2,985     | 0                           | 2,985                               |

The column 'Inter-segment relationships' includes the following items: intra-Group income and expenses; income from dividends from subsidiaries; additional impairments/reversal of impairments as a result of changing over to a harmonised customer classification across the Group; impairment of investments in the equity of subsidiaries and of loans given to subsidiaries; the effects of valuation of the associated company using the equity method; claims and liabilities between Group companies; investments in subsidiaries and the proportional share of equity of subsidiaries; and other consolidation entries.



#### Analysis by operating segments as of 30 September 2014

| ITEM DESCRIPTION                                                                                     | Banking   | Leasing  | Fund<br>management | Real estate<br>activity | Other | Total     | Inter-segment<br>relationships | Relationships<br>with third parties |
|------------------------------------------------------------------------------------------------------|-----------|----------|--------------------|-------------------------|-------|-----------|--------------------------------|-------------------------------------|
| A. Net income/expenses                                                                               | 135,813   | (320)    | 3,613              | 510                     | 18    | 139,634   | 483                            | 139,151                             |
| Interest income                                                                                      | 126,932   | 3,159    | 0                  | 406                     | 3     | 130,500   | 8,404                          | 122,096                             |
| Interest expenses                                                                                    | (42,069)  | (5,434)  | (5)                | (947)                   | 0     | (48,455)  | (8,069)                        | (40,386)                            |
| Net interest income                                                                                  | 84,863    | (2,275)  | (5)                | (541)                   | 3     | 82,045    | 335                            | 81,710                              |
| Dividend income                                                                                      | 1,441     | 0        | 0                  | 0                       | 0     | 1,441     | 424                            | 1,017                               |
| Fee and commission income                                                                            | 60,456    | 45       | 4,176              | 0                       | 0     | 64,677    | 600                            | 64,077                              |
| Fee and commission expenses                                                                          | (21,263)  | (202)    | (764)              | (12)                    | 0     | (22,241)  | (465)                          | (21,776)                            |
| Net fee and commission income                                                                        | 39,193    | (157)    | 3,412              | (12)                    | 0     | 42,436    | 135                            | 42,301                              |
| Realised gains on financial assets and liabilities not measured at fair value through profit or loss | 8,032     | 10       | 110                | 761                     | 0     | 8,913     | 1                              | 8,912                               |
| Net gains/(losses) on financial assets and liabilities held for trading                              | (1,341)   | 2        | 92                 | 0                       | 0     | (1,247)   | (1)                            | (1,246)                             |
| Net gains on financial assets and liabilities designated at fair value through profit or loss        | 7,546     | 0        | 0                  | 0                       | 0     | 7,546     | (1)                            | 7,547                               |
| Net exchange rate differences                                                                        | 1,062     | 31       | (1)                | 0                       | 0     | 1,092     | (2)                            | 1,094                               |
| Net gains/(losses) on derecognition of assets other than non-current assets held for sale            | 378       | (67)     | 0                  | 10                      | 0     | 321       | 0                              | 321                                 |
| Other net operating income/(loss)                                                                    | (5,361)   | 2,136    | 5                  | 292                     | 15    | (2,913)   | (408)                          | (2,505)                             |
| B. Other items by segments                                                                           | (111,761) | (1,475)  | (2,287)            | (788)                   | (3)   | (116,314) | (8,932)                        | (107,382)                           |
| Administration costs                                                                                 | (60,369)  | (1,779)  | (1,510)            | (786)                   | (3)   | (64,447)  | (246)                          | (64,201)                            |
| Depreciation and amortisation                                                                        | (9,829)   | (304)    | (777)              | (5)                     | 0     | (10,915)  | 0                              | (10,915)                            |
| Provisions                                                                                           | 4,142     | 1,117    | 0                  | 0                       | 0     | 5,259     | 192                            | 5,067                               |
| Impairment losses                                                                                    | (45,943)  | (509)    | 0                  | 3                       | 0     | (46,449)  | (8,711)                        | (37,738)                            |
| Share of profits of associates and joint ventures accounted for using the equity method              | 0         | 0        | 0                  | 0                       | 0     | 0         | (167)                          | 167                                 |
| Total profit from non-current assets and disposal groups classified as held for sale                 | 238       | 0        | 0                  | 0                       | 0     | 238       | 0                              | 238                                 |
| C. Profit or loss                                                                                    |           |          |                    |                         |       |           |                                |                                     |
| PROFIT/(LOSS) FROM CONTINUING OPERATIONS                                                             | 24,052    | (1,795)  | 1,326              | (278)                   | 15    | 23,320    | (8,449)                        | 31,769                              |
| Tax (expense) related to profit or loss from continuing operations                                   | (4,386)   | 0        | (224)              | (207)                   | (3)   | (4,820)   | (1)                            | (4,819)                             |
| NET PROFIT/(LOSS) FROM CONTINUING OPERATIONS                                                         | 19,666    | (1,795)  | 1,102              | (485)                   | 12    | 18,500    | (8,450)                        | 26,950                              |
| Total (loss) after tax from discontinued operations                                                  | (526)     | 0        | 0                  | 0                       | 0     | (526)     | 0                              | (526)                               |
| NET PROFIT/(LOSS) FOR THE REPORTING PERIOD                                                           | 19,140    | (1,795)  | 1,102              | (485)                   | 12    | 17,974    | (8,450)                        | 26,424                              |
| D. Segment assets and liabilities                                                                    |           |          |                    |                         |       |           |                                |                                     |
| Total assets                                                                                         | 4,518,271 | 104,671  | 14,181             | 41,665                  | 222   | 4,679,010 | 214,602                        | 4,464,408                           |
| <ul> <li>non-current assets held for sale and discontinued operations</li> </ul>                     | 5,693     | 694      | 0                  | 0                       | 0     | 6,387     | 359                            | 6,028                               |
| - investments in the equity of associates and joint ventures accounted for using the equity method   | 53,594    | 0        | 0                  | 0                       | 0     | 53,594    | 50,509                         | 3,085                               |
| Liabilities (excluding equity) by segments                                                           | 3,871,157 | 161,583  | 758                | 51,982                  | 1     | 4,085,481 | 245,120                        | 3,840,361                           |
| Total equity                                                                                         | 647,114   | (56,912) | 13,423             | (10,317)                | 221   | 593,529   | (30,518)                       | 624,047                             |
| Increase in property, plant and equipment and intangible assets                                      | 3,371     | 15       | 70                 | 2                       | 0     | 3,458     | 0                              | 3,458                               |

The column 'Inter-segment relationships' includes the following items: intra-Group income and expenses; income from dividends from subsidiaries; additional impairments/reversal of impairments as a result of changing over to a harmonised customer classification across the Group; impairment of investments in the equity of subsidiaries and of loans given to subsidiaries; the effects of valuation of the associated company using the equity method; claims and liabilities between Group companies; investments in subsidiaries and the proportional share of equity of subsidiaries; and other consolidation entries.



## Notes to the income statement items

## 8 Interest income and interest expenses

#### 8.1 Analysis of interest by market segments

|                                               |        |                                | Nova I  | KBM Group                      |        |                                | Nov              | a KBM d.d.                     |
|-----------------------------------------------|--------|--------------------------------|---------|--------------------------------|--------|--------------------------------|------------------|--------------------------------|
| ·                                             | Income | 1.1.–<br>30.9.2015<br>Expenses | Income  | 1.1.–<br>30.9.2014<br>Expenses | Income | 1.1.–<br>30.9.2015<br>Expenses | Income           | 1.1.–<br>30.9.2014<br>Expenses |
| Non-financial companies                       | 27,376 | 757                            | 41,054  | 3,123                          | 20,843 | 695                            | 29,951           | 2,745                          |
| State                                         | 29,605 | 729                            | 39,058  | 1,221                          | 24,725 | 436                            | 32,105           | 765                            |
| Banks                                         | 1,345  | 4,751                          | 2,909   | 8,475                          | 1,646  | 4,582                          | 4,045            | 7,482                          |
| Other financial organisations                 | 1,209  | 2,496                          | 1,738   | 2,850                          | 1,321  | 2,472                          | 5,040            | 2,633                          |
| Households                                    | 31,694 | 10,786                         | 33,384  | 24,069                         | 26,858 | 9,363                          | 27,967           | 20,184                         |
| Foreign persons                               | 2,250  | 256                            | 3,851   | 496                            | 1,939  | 256                            | 3,345            | 496                            |
| Non-profit institutions serving<br>households | 69     | 66                             | 102     | 152                            | 59     | 54                             | 84               | 104                            |
| Total                                         | 93,548 | 19,841                         | 122,096 | 40,386                         | 77,391 | 17,858                         | 102,537          | 34,409                         |
| Net interest income                           | 73,7   | 707                            | 81,     | 710                            | 59,    | 533                            | 68, <sup>-</sup> | 128                            |

#### 8.2 Analysis of interest by type of assets and liabilities

|                                                                              |         |                                   | Nova    | KBM Group                         |        |                                    | Nov     | /a KBM d.d.                       |
|------------------------------------------------------------------------------|---------|-----------------------------------|---------|-----------------------------------|--------|------------------------------------|---------|-----------------------------------|
|                                                                              | Current | 1.1.–<br>30.9.2015<br>Non-current | Current | 1.1.–<br>30.9.2014<br>Non-current |        | – 1.1.<br>30.9.2015<br>Non-current |         | 1.1.–<br>30.9.2014<br>Non-current |
| Interest income                                                              |         |                                   |         |                                   |        |                                    |         |                                   |
| Balances with the central<br>bank (measured at<br>amortised cost)            | 8       | 0                                 | 261     | 0                                 | 3      | 0                                  | 251     | 0                                 |
| Financial assets held for trading                                            | 107     | 0                                 | 121     | 0                                 | 107    | 0                                  | 121     | 0                                 |
| Available-for-sale financial assets                                          | 23,647  | 5,305                             | 25,334  | 10,311                            | 23,624 | 1,209                              | 25,098  | 5,337                             |
| Loans and deposits<br>(including finance leases)                             | 14,893  | 46,882                            | 22,852  | 57,575                            | 11,319 | 39,735                             | 18,208  | 50,566                            |
| Held-to-maturity financial assets                                            | 74      | 2,557                             | 356     | 5,197                             | 0      | 1,375                              | 257     | 2,682                             |
| Other financial assets                                                       | 75      | 0                                 | 89      | 0                                 | 19     | 0                                  | 17      | 0                                 |
| Total by maturity                                                            | 38,804  | 54,744                            | 49,013  | 73,083                            | 35,072 | 42,319                             | 43,952  | 58,585                            |
| Total                                                                        | 93,     | 548                               | 122     | ,096                              | 77,391 |                                    | 102,537 |                                   |
| Interest expenses                                                            |         |                                   |         |                                   |        |                                    |         |                                   |
| Financial liabilities to the<br>central bank (measured at<br>amortised cost) | 0       | 111                               | 0       | 515                               | 0      | 100                                | 0       | 489                               |
| Financial liabilities held for trading                                       | 0       | 104                               | 0       | 117                               | 0      | 104                                | 0       | 117                               |
| Financial liabilities measured<br>at amortised cost                          | 2,007   | 17,619                            | 8,587   | 31,167                            | 1,578  | 16,076                             | 6,573   | 27,230                            |
| Total by maturity                                                            | 2,007   | 17,834                            | 8,587   | 31,799                            | 1,578  | 16,280                             | 6,573   | 27,836                            |
| Total                                                                        | 19,     | 841                               | 40,     | 386                               | 17,    | 858                                | 34,     | 409                               |
| Net interest income                                                          | 73,     | 707                               | 81,     | 710                               | 59,    | 533                                | 68,     | 128                               |



## 9 Dividend income

|                                                                                     | Nov                | a KBM Group        | Nova KBM d.d.      |                    |  |
|-------------------------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--|
|                                                                                     | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 |  |
| Financial assets held for trading                                                   | 29                 | 19                 | 10                 | 0                  |  |
| Financial assets designated at fair value through profit or loss                    | 776                | 785                | 776                | 785                |  |
| Available-for-sale financial assets                                                 | 334                | 213                | 217                | 113                |  |
| Investments in the equity of Group companies accounted for<br>using the cost method | 0                  | 0                  | 528                | 488                |  |
| Total                                                                               | 1,139              | 1,017              | 1,531              | 1,386              |  |

# 10 Fee and commission income and fee and commission expenses

|                                                                  | Nov                | a KBM Group        | Ν                  | lova KBM d.d.      |
|------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                                                  | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 |
| Fee and commission income                                        | 60,951             | 64,077             | 33,176             | 34,341             |
| Guarantees                                                       | 2,561              | 2,760              | 2,185              | 2,364              |
| Payment transactions                                             | 33,040             | 34,887             | 14,957             | 14,758             |
| Brokerage and agency services                                    | 483                | 1,117              | 448                | 1,086              |
| Transactions in securities for customers                         | 316                | 357                | 316                | 357                |
| Lending operations                                               | 3,519              | 4,290              | 2,618              | 2,757              |
| Other services                                                   | 21,032             | 20,666             | 12,652             | 13,019             |
| Fee and commission expenses                                      | 19,979             | 21,776             | 2,946              | 2,856              |
| Banking services                                                 | 5,257              | 5,293              | 2,446              | 2,341              |
| Brokerage and agency services                                    | 755                | 587                | 44                 | 31                 |
| Stock exchange transactions and other transactions in securities | 201                | 270                | 196                | 249                |
| Payment transactions                                             | 12,828             | 14,781             | 157                | 214                |
| Other services                                                   | 938                | 845                | 103                | 21                 |
| Net fee and commission income                                    | 40,972             | 42,301             | 30,230             | 31,485             |

## 11 Realised gains on financial assets and liabilities not measured at fair value through profit or loss

| Nova KBM Group                                                                 |                   |                    | 1.1.–<br>30.9.2014    |                   |                    |                       |
|--------------------------------------------------------------------------------|-------------------|--------------------|-----------------------|-------------------|--------------------|-----------------------|
|                                                                                | Realised<br>gains | Realised<br>losses | Net realised<br>gains | Realised<br>gains | Realised<br>losses | Net realised<br>gains |
| Available-for-sale financial assets                                            | 5,029             | 181                | 4,848                 | 7,736             | 3                  | 7,733                 |
| Loans and advances (including<br>finance leases and other financial<br>assets) | 5,842             | 561                | 5,281                 | 1,684             | 507                | 1,177                 |
| Financial liabilities measured at amortised cost                               | 2                 | 0                  | 2                     | 2                 | 0                  | 2                     |
| Total                                                                          | 10,873            | 742                | 10,131                | 9,422             | 510                | 8,912                 |



| Nova KBM d.d.                                                                  | Realised<br>gains | Realised<br>losses | – 1.1.–<br>30.9.2015<br>Net realised<br>gains | Realised<br>gains | Realised<br>losses | 1.1.–<br>30.9.2014<br>Net realised<br>gains |
|--------------------------------------------------------------------------------|-------------------|--------------------|-----------------------------------------------|-------------------|--------------------|---------------------------------------------|
| Available-for-sale financial assets                                            | 4,920             | 0                  | 4,920                                         | 5,608             | 3                  | 5,605                                       |
| Loans and advances (including<br>finance leases and other financial<br>assets) | 5,686             | 110                | 5,576                                         | 924               | 84                 | 840                                         |
| Total                                                                          | 10,606            | 110                | 10,496                                        | 6,532             | 87                 | 6,445                                       |

## 12 Net losses on financial assets and liabilities held for trading

| Nova KBM Group                                 |       |        | – 1.1.<br>30.9.2015    |       |        | 1.1.–<br>30.9.2014     |
|------------------------------------------------|-------|--------|------------------------|-------|--------|------------------------|
|                                                | Gains | Losses | Net gains/<br>(losses) | Gains | Losses | Net gains/<br>(losses) |
| Trading in equity instruments                  | 276   | 471    | (195)                  | 529   | 344    | 185                    |
| Trading in debt securities                     | 39    | 0      | 39                     | 0     | 0      | 0                      |
| Trading in foreign exchange<br>(purchase/sale) | 1,897 | 822    | 1,075                  | 963   | 293    | 670                    |
| Trading in derivatives                         | 4,064 | 9,096  | (5,032)                | 1,107 | 3,186  | (2,079)                |
| <ul> <li>– futures/forwards</li> </ul>         | 3,032 | 8,991  | (5,959)                | 570   | 1,574  | (1,004)                |
| – swaps                                        | 107   | 105    | 2                      | 265   | 96     | 169                    |
| <ul> <li>other derivatives</li> </ul>          | 925   | 0      | 925                    | 272   | 1,516  | (1,244)                |
| Trading in financial liabilities               | 0     | 48     | (48)                   | 0     | 22     | (22)                   |
| Total                                          | 6,276 | 10,437 | (4,161)                | 2,599 | 3,845  | (1,246)                |

| Nova KBM d.d.                                  |       |        | – 1.1.–<br>30.9.2015<br>Net gains/ |       |        | 1.1.–<br>30.9.2014<br>Net gains/ |
|------------------------------------------------|-------|--------|------------------------------------|-------|--------|----------------------------------|
|                                                | Gains | Losses | (losses)                           | Gains | Losses | (losses)                         |
| Trading in equity instruments                  | 62    | 103    | (41)                               | 96    | 47     | 49                               |
| Trading in debt securities                     | 39    | 0      | 39                                 | 0     | 0      | 0                                |
| Trading in foreign exchange<br>(purchase/sale) | 1,629 | 796    | 833                                | 673   | 256    | 417                              |
| Trading in derivatives                         | 4,060 | 9,096  | (5,036)                            | 930   | 3,186  | (2,256)                          |
| <ul> <li>– futures/forwards</li> </ul>         | 3,032 | 8,991  | (5,959)                            | 570   | 1,574  | (1,004)                          |
| – swaps                                        | 103   | 105    | (2)                                | 88    | 96     | (8)                              |
| <ul> <li>other derivatives</li> </ul>          | 925   | 0      | 925                                | 272   | 1,516  | (1,244)                          |
| Trading in financial liabilities               | 0     | 48     | (48)                               | 0     | 22     | (22)                             |
| Total                                          | 5,790 | 10,043 | (4,253)                            | 1,699 | 3,511  | (1,812)                          |

The Group uses derivatives (futures/forwards) to economically hedge its exposure to foreign exchange risk. The effects of derivatives are linked to the effects arising from exchange rate differences (Note 14).



## 13 Net gains and losses on financial assets and liabilities designated at fair value through profit or loss

| Nova KBM Group                                                   |        | 1.130.9.2015 |       | 1.130.9.2014 |           |
|------------------------------------------------------------------|--------|--------------|-------|--------------|-----------|
|                                                                  | Losses | Net (losses) | Gains | Losses       | Net gains |
| Financial assets designated at fair value through profit or loss | 4,624  | (4,624)      | 9,106 | 1,559        | 7,547     |
| Total                                                            | 4,624  | (4,624)      | 9,106 | 1,559        | 7,547     |

| Nova KBM d.d.                                                    | 1.130.9.2015 |              | 1.130.9.2015 |        | 1.130.9.2014 |
|------------------------------------------------------------------|--------------|--------------|--------------|--------|--------------|
|                                                                  | Losses       | Net (losses) | Gains        | Losses | Net gains    |
| Financial assets designated at fair value through profit or loss | 4,624        | (4,624)      | 9,105        | 1,559  | 7,546        |
| Total                                                            | 4,624        | (4,624)      | 9,105        | 1,559  | 7,546        |

Gains and losses on financial assets designated at fair value through profit or loss are attributable to the valuation and disposal of shares and bonds for which joint-selling agreements have been made by the Group.

### 14 Net exchange rate differences

|                            | Nova KBM Group     |                    | Nova KBM d.d.      |                    |
|----------------------------|--------------------|--------------------|--------------------|--------------------|
|                            | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 |
| Foreign exchange gains     | 24,469             | 6,277              | 23,878             | 6,073              |
| Foreign exchange losses    | 18,007             | 5,183              | 17,329             | 5,043              |
| Net foreign exchange gains | 6,462              | 1,094              | 6,549              | 1,030              |

## **15 Administration costs**

|                                                    | Nov                | va KBM Group       | Nova KBM d.d.      |                    |  |
|----------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--|
|                                                    | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 |  |
| Staff costs                                        | 34,255             | 37,206             | 24,571             | 25,641             |  |
| Gross salaries                                     | 26,412             | 28,726             | 19,236             | 19,952             |  |
| Social security and pension insurance contribution | 4,417              | 4,710              | 3,087              | 3,206              |  |
| Pay for annual leave                               | 844                | 892                | 668                | 703                |  |
| Other staff costs                                  | 2,582              | 2,878              | 1,580              | 1,780              |  |
| General and administrative costs                   | 26,560             | 26,995             | 19,826             | 19,711             |  |
| Costs of materials                                 | 1,841              | 2,001              | 1,312              | 1,348              |  |
| Costs of services                                  | 17,000             | 16,205             | 13,143             | 12,389             |  |
| Maintenance costs of fixed assets                  | 4,406              | 4,582              | 2,888              | 3,018              |  |
| Advertising costs                                  | 2,073              | 2,435              | 1,653              | 2,056              |  |
| Other administrative costs                         | 1,240              | 1,772              | 830                | 900                |  |
| Total administration costs                         | 60,815             | 64,201             | 44,397             | 45,352             |  |



## **16 Provisions**

|                                                          | Νον                | a KBM Group        | Nova KBM d.d.      |                    |  |
|----------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--|
|                                                          | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 |  |
| Provisions for off-balance sheet liabilities             | (16,102)           | (7,566)            | (14,886)           | (7,604)            |  |
| Provisions for tax claims and other pending legal issues | 1,875              | 2,037              | 2,232              | 3,054              |  |
| Other provisions                                         | 146                | 462                | (115)              | (136)              |  |
| Total                                                    | (14,081)           | (5,067)            | (12,769)           | (4,686)            |  |

## **17 Impairment losses**

|                                                                    | Nova KBM Group     |                    | Nova KBM d.d.      |                    |
|--------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                                                    | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 |
| Financial assets not measured at fair value through profit or loss | 40,340             | 38,407             | 22,781             | 19,288             |
| Other assets                                                       | 425                | (669)              | 112                | 18,575             |
| Total impairment losses                                            | 40,765             | 37,738             | 22,893             | 37,863             |

## 17.1 Impairment of financial assets not measured at fair value through profit or loss

|                                                                                        | Nova               | a KBM Group        | Ν                  | Nova KBM d.d.      |  |
|----------------------------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--|
|                                                                                        | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 |  |
| Available-for-sale financial assets designated at fair value                           | 0                  | 2,671              | 0                  | 2,671              |  |
| Financial assets measured at amortised cost                                            | 40,340             | 35,736             | 22,781             | 16,617             |  |
| <ul> <li>demand deposits at banks</li> </ul>                                           | 0                  | 0                  | (40)               | 0                  |  |
| <ul> <li>loans and advances to banks</li> </ul>                                        | 2                  | 632                | 2                  | (10,986)           |  |
| <ul> <li>loans and advances to customers</li> </ul>                                    | 38,213             | 34,632             | 22,474             | 27,492             |  |
| – other financial assets                                                               | 2,125              | 472                | 345                | 111                |  |
| Total impairment of financial assets not measured at fair value through profit or loss | 40,340             | 38,407             | 22,781             | 19,288             |  |

## 18 Tax expense related to profit or loss from continuing operations

|                                                         | Nova    | Nova KBM Group     |                    | Nova KBM d.d.      |  |
|---------------------------------------------------------|---------|--------------------|--------------------|--------------------|--|
|                                                         |         | 1.1.–<br>30.9.2014 | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 |  |
| Income tax related to profit from continuing operations | (1,391) | (1,883)            | (1,167)            | (1,444)            |  |
| Deferred tax from continuing operations                 | (7,270) | (2,936)            | (6,831)            | (3,031)            |  |
| Total tax (expense)                                     | (8,661) | (4,819)            | (7,998)            | (4,475)            |  |



## Notes to the statement of financial position items

## 19 Cash, cash balances at central banks and other demand deposits at banks

|                                      | Nov       | Nova KBM Group |           | Nova KBM d.d. |  |  |
|--------------------------------------|-----------|----------------|-----------|---------------|--|--|
|                                      | 30.9.2015 | 31.12.2014     | 30.9.2015 | 31.12.2014    |  |  |
| Cash in hand                         | 73,169    | 64,359         | 47,012    | 40,847        |  |  |
| Obligatory deposits at central banks | 148,489   | 269,221        | 123,348   | 221,167       |  |  |
| Other deposits at central banks      | 14,819    | 14,771         | 11,289    | 11,177        |  |  |
| Demand deposits at banks             | 31,301    | 73,913         | 28,652    | 62,226        |  |  |
| Total                                | 267,778   | 422,264        | 210,301   | 335,417       |  |  |

Obligatory deposit funds are available to finance day-to-day operations and are therefore considered as cash equivalent.

#### 19.1 Cash and cash equivalents

|                                                                         | Nov       | a KBM Group | Nova KBM d.d. |            |  |
|-------------------------------------------------------------------------|-----------|-------------|---------------|------------|--|
|                                                                         | 30.9.2015 | 31.12.2014  | 30.9.2015     | 31.12.2014 |  |
| Cash, cash balances at central banks and other demand deposits at banks | 267,778   | 422,264     | 210,301       | 335,417    |  |
| Loans and advances to banks                                             | 51,837    | 32,923      | 45,534        | 30,182     |  |
| Cash and cash equivalents of discontinued operations                    | 28,600    | 22,644      | 0             | 0          |  |
| Total                                                                   | 348,215   | 477,831     | 255,835       | 365,599    |  |

## 20 Financial assets held for trading

|                    | Nov       | a KBM Group | Nova KBM d.d. |            |  |
|--------------------|-----------|-------------|---------------|------------|--|
|                    | 30.9.2015 | 31.12.2014  | 30.9.2015     | 31.12.2014 |  |
| Derivatives        | 1,124     | 187         | 1,124         | 187        |  |
| Equity instruments | 2,097     | 1,654       | 596           | 0          |  |
| Total              | 3,221     | 1,841       | 1,720         | 187        |  |
| Quoted             | 737       | 281         | 596           | 0          |  |
| Unquoted           | 2,484     | 1,560       | 1,124         | 187        |  |
| Total              | 3,221     | 1,841       | 1,720         | 187        |  |

No assets held in the Group's portfolio of financial assets held for trading have been pledged as collateral.

None of the instruments included in the portfolio of financial assets held for trading have the characteristics to qualify as subordinated debt.



#### 20.1 Movements in financial assets held for trading

|                                                                                | Nov    | /a KBM Group | ٢      | Nova KBM d.d. |  |  |
|--------------------------------------------------------------------------------|--------|--------------|--------|---------------|--|--|
|                                                                                | 2015   | 2014         | 2015   | 2014          |  |  |
| 1 January                                                                      | 1,841  | 1,786        | 187    | 612           |  |  |
| Increase during the year                                                       | 56,658 | 6,385        | 56,399 | 4,670         |  |  |
| – acquisition                                                                  | 55,465 | 6,031        | 55,360 | 4,526         |  |  |
| <ul> <li>exchange rate differences</li> </ul>                                  | 0      | 11           | 0      | 11            |  |  |
| <ul> <li>change in fair value (recovery and reversal of impairment)</li> </ul> | 1,090  | 210          | 937    | 0             |  |  |
| <ul> <li>other (deferred interest, realised gains)</li> </ul>                  | 103    | 133          | 102    | 133           |  |  |
| Decrease during the year                                                       | 55,278 | 6,330        | 54,866 | 5,095         |  |  |
| – disposal (sale and redemption)                                               | 54,866 | 4,600        | 54,760 | 4,591         |  |  |
| <ul> <li>change in fair value (impairment and reversal of recovery)</li> </ul> | 325    | 463          | 19     | 426           |  |  |
| – exchange rate differences                                                    | 2      | 6            | 2      | 0             |  |  |
| – other (deferred interest, realised losses)                                   | 85     | 1,261        | 85     | 78            |  |  |
| 30 September 2015/31 December 2014                                             | 3,221  | 1,841        | 1,720  | 187           |  |  |

## 21 Financial assets designated at fair value through profit or loss

|                           | Nov       | a KBM Group | Nova KBM d.d. |            |
|---------------------------|-----------|-------------|---------------|------------|
|                           | 30.9.2015 | 31.12.2014  | 30.9.2015     | 31.12.2014 |
| Quoted equity instruments | 13,233    | 17,857      | 13,233        | 17,857     |
| Total                     | 13,233    | 17,857      | 13,233        | 17,857     |

As of 30 September 2015, the Group had no assets of this portfolio pledged as collateral, and during the nine-month period ended 30 September 2015, it did not receive any financial assets of this portfolio from the realisation of collateral provided as security for loans.

The portfolio of financial assets designated at fair value through profit or loss includes equity instruments for which joint-selling agreements have been made by the Group.

None of the instruments included in the portfolio of financial assets designated at fair value through profit or loss have the characteristics to qualify as subordinated debt.

## 21.1 Movements in financial assets designated at fair value through profit or loss

|                                                                                | Nova KBM Group |        | ١      | lova KBM d.d. |
|--------------------------------------------------------------------------------|----------------|--------|--------|---------------|
|                                                                                | 2015           | 2014   | 2015   | 2014          |
| 1 January                                                                      | 17,857         | 24,586 | 17,857 | 24,586        |
| Increase during the year                                                       | 0              | 7,277  | 0      | 7,277         |
| <ul> <li>change in fair value (recovery and reversal of impairment)</li> </ul> | 0              | 5,614  | 0      | 5,614         |
| – other                                                                        | 0              | 1,663  | 0      | 1,663         |
| Decrease during the year                                                       | 4,624          | 14,006 | 4,624  | 14,006        |
| <ul> <li>disposal (sale and redemption)</li> </ul>                             | 0              | 12,447 | 0      | 12,447        |
| <ul> <li>change in fair value (impairment and reversal of recovery)</li> </ul> | 4,624          | 1,552  | 4,624  | 1,552         |
| – other                                                                        | 0              | 7      | 0      | 7             |
| 30 September 2015/31 December 2014                                             | 13,233         | 17,857 | 13,233 | 17,857        |



## 22 Available-for-sale financial assets

#### 22.1 Analysis by type

|                                                          | Nova KBM Group |            | Nova KBM d.d. |            |  |
|----------------------------------------------------------|----------------|------------|---------------|------------|--|
|                                                          | 30.9.2015      | 31.12.2014 | 30.9.2015     | 31.12.2014 |  |
| Equity instruments                                       | 32,163         | 19,014     | 26,275        | 13,778     |  |
| Debt securities issued by the state and the central bank | 1,497,374      | 1,377,062  | 1,280,556     | 1,185,493  |  |
| Debt securities issued by banks                          | 47,579         | 47,692     | 46,512        | 44,598     |  |
| Other debt securities                                    | 42,228         | 38,352     | 34,800        | 31,344     |  |
| Total                                                    | 1,619,344      | 1,482,120  | 1,388,143     | 1,275,213  |  |

As of 30 September 2015, the Group had assets of this portfolio worth  $\in$ 619,413,000 pledged with the Bank of Slovenia for the pool of collateral, the guarantee scheme and the guaranteed claims of depositors. During the nine-month period ended 30 September 2015, the Group did not receive any financial assets of this portfolio from the realisation of collateral provided as security for loans. At the end of March 2015, the Group paid a total of  $\in$ 15,651,000 into the Bank Resolution Fund that had been set up by the Bank of Slovenia ( $\in$ 14,252,000 was paid by Nova KBM, while  $\in$ 1,399,000 was paid by PBS).

None of the instruments included in the portfolio of available-for-sale financial assets have the characteristics to qualify as subordinated debt.

#### 22.2 Movements in available-for-sale financial assets

| Nova KBM Group                                  | Equity<br>instruments | Debt securities | Total     |
|-------------------------------------------------|-----------------------|-----------------|-----------|
| 1 January 2015                                  | 19,014                | 1,463,106       | 1,482,120 |
| Recognition of additional financial assets      | 16,014                | 347,624         | 363,638   |
| Interest                                        | 0                     | 8,571           | 8,571     |
| Net revaluation through equity                  | (1,762)               | (7,574)         | (9,336)   |
| Derecognition of financial assets upon disposal | (1,409)               | (44,649)        | (46,058)  |
| Derecognition of financial assets upon maturity | 0                     | (184,439)       | (184,439) |
| Net gains on sale                               | 306                   | 4,542           | 4,848     |
| 30 September 2015                               | 32,163                | 1,587,181       | 1,619,344 |

| Nova KBM Group                                  | Equity<br>instruments | Debt securities | Total     |
|-------------------------------------------------|-----------------------|-----------------|-----------|
| 1 January 2014                                  | 34,761                | 1,432,103       | 1,466,864 |
| Recognition of additional financial assets      | 2,949                 | 514,209         | 517,158   |
| Interest                                        | 0                     | 934             | 934       |
| Net exchange rate differences                   | (3)                   | (1,167)         | (1,170)   |
| Net revaluation through equity                  | 4,049                 | 37,818          | 41,867    |
| Net impairment through profit or loss           | (3,050)               | (450)           | (3,500)   |
| Derecognition of financial assets upon disposal | (24,804)              | (106,901)       | (131,705) |
| Derecognition of financial assets upon maturity | 0                     | (412,894)       | (412,894) |
| Net gains on sale                               | 5,156                 | 8,180           | 13,336    |
| Other                                           | (44)                  | (8,726)         | (8,770)   |
| 31 December 2014                                | 19,014                | 1,463,106       | 1,482,120 |



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| Nova KBM d.d.                                   | Equity<br>instruments | Debt securities | Total     |
|-------------------------------------------------|-----------------------|-----------------|-----------|
| 1 January 2015                                  | 13,778                | 1,261,435       | 1,275,213 |
| Recognition of additional financial assets      | 14,615                | 314,294         | 328,909   |
| Interest                                        | 0                     | 9,451           | 9,451     |
| Net revaluation through equity                  | (1,313)               | (7,067)         | (8,380)   |
| Derecognition of financial assets upon disposal | (1,012)               | (44,651)        | (45,663)  |
| Derecognition of financial assets upon maturity | 0                     | (176,307)       | (176,307) |
| Net gains on sale                               | 207                   | 4,713           | 4,920     |
| 30 September 2015                               | 26,275                | 1,361,868       | 1,388,143 |

| Nova KBM d.d.                                   | Equity<br>instruments | Debt securities | Total     |
|-------------------------------------------------|-----------------------|-----------------|-----------|
| 1 January 2014                                  | 29,820                | 1,180,979       | 1,210,799 |
| Recognition of additional financial assets      | 2,869                 | 445,606         | 448,475   |
| Interest                                        | 0                     | 2,029           | 2,029     |
| Net revaluation through equity                  | 2,987                 | 30,049          | 33,036    |
| Net impairment through profit or loss           | (3,022)               | (450)           | (3,472)   |
| Derecognition of financial assets upon disposal | (23,908)              | (38,479)        | (62,387)  |
| Derecognition of financial assets upon maturity | 0                     | (361,931)       | (361,931) |
| Net gains on sale                               | 5,032                 | 3,632           | 8,664     |
| 31 December 2014                                | 13,778                | 1,261,435       | 1,275,213 |

## 23 Loans and advances to banks

|                                 | Nova KBM Group |            | No        | Nova KBM d.d. |  |
|---------------------------------|----------------|------------|-----------|---------------|--|
|                                 | 30.9.2015      | 31.12.2014 | 30.9.2015 | 31.12.2014    |  |
| Current loans                   | 81,358         | 47,915     | 75,556    | 47,199        |  |
| Impairment of current loans     | (5)            | (3)        | 0         | 0             |  |
| Non-current loans               | 7,208          | 2,212      | 17,054    | 17,113        |  |
| Impairment of non-current loans | 0              | 0          | (5,177)   | (5,013)       |  |
| Total – net amount              | 88,561         | 50,124     | 87,433    | 59,299        |  |
| Impairment                      | 5              | 3          | 5,177     | 5,013         |  |
| Total – gross amount            | 88,566         | 50,127     | 92,610    | 64,312        |  |



### 24 Loans and advances to customers

|                                       | Nov       | Nova KBM Group |           | lova KBM d.d. |
|---------------------------------------|-----------|----------------|-----------|---------------|
|                                       | 30.9.2015 | 31.12.2014     | 30.9.2015 | 31.12.2014    |
| Current loans                         | 418,138   | 500,375        | 250,128   | 333,318       |
| Impairment of current loans           | (137,234) | (139,005)      | (46,550)  | (61,026)      |
| Non-current loans                     | 2,031,947 | 2,024,575      | 1,699,089 | 1,662,228     |
| Impairment of non-current loans       | (490,261) | (471,195)      | (368,406) | (344,483)     |
| Claims under guarantees               | 15,311    | 14,752         | 13,316    | 9,747         |
| Impairment of claims under guarantees | (11,748)  | (8,627)        | (10,272)  | (6,490)       |
| Total – net amount                    | 1,826,153 | 1,920,875      | 1,537,305 | 1,593,294     |
| Impairment                            | 639,243   | 618,827        | 425,228   | 411,999       |
| Total – gross amount                  | 2,465,396 | 2,539,702      | 1,962,533 | 2,005,293     |

#### 24.1 Movements in impairment of loans and advances to customers

|                                                      | Nova KBM Group |          | Nova KBM |          |
|------------------------------------------------------|----------------|----------|----------|----------|
|                                                      | 2015           | 2014     | 2015     | 2014     |
| 1 January                                            | 618,827        | 589,957  | 411,999  | 446,871  |
| Net impairment of principal                          | 38,213         | 51,823   | 22,474   | 50,530   |
| Additional impairment of interest                    | 11,646         | 16,931   | 9,273    | 12,275   |
| Additional impairment/reversal of impairment of fees | 35             | (592)    | 35       | 179      |
| Write-off of loans and advances to customers         | (21,824)       | (52,533) | (16,204) | (48,297) |
| Exchange rate differences                            | 55             | (375)    | 0        | 0        |
| Assets received from subsidiaries                    | 0              | 0        | 193      | 33,849   |
| Conversion of loans into equity of subsidiaries      | (2,543)        | 0        | (2,543)  | (83,408) |
| Other                                                | (5,166)        | 13,616   | 1        | 0        |
| 30 September 2015/31 December 2014                   | 639,243        | 618,827  | 425,228  | 411,999  |

Recognition of additional impairment/reversal of impairment of interest and fees on loans given to customers is reflected in Note 8 (Interest income and interest expenses) and Note 10 (Fee and commission income and fee and commission expenses) to the income statement.

## **25 Other financial assets**

|                                 | Nov       | Nova KBM Group |           | ova KBM d.d. |
|---------------------------------|-----------|----------------|-----------|--------------|
| 1                               | 30.9.2015 | 31.12.2014     | 30.9.2015 | 31.12.2014   |
| Cheques                         | 12        | 46             | 9         | 39           |
| Claims for fees and commissions | 1,607     | 1,909          | 953       | 1,396        |
| Accounts receivables            | 2,199     | 2,324          | 75        | 38           |
| Other                           | 21,618    | 16,064         | 16,738    | 10,281       |
| Total – net amount              | 25,436    | 20,343         | 17,775    | 11,754       |
| Impairment                      | 11,186    | 4,552          | 1,684     | 1,537        |
| Total – gross amount            | 36,622    | 24,895         | 19,459    | 13,291       |

The largest proportion of the figure shown under the item 'Other' is attributable to claims arising from business relationships.



#### 25.1 Movements in other financial assets

|                                                      | Νον    | Nova KBM Group |       | lova KBM d.d. |
|------------------------------------------------------|--------|----------------|-------|---------------|
|                                                      | 2015   | 2014           | 2015  | 2014          |
| 1 January                                            | 4,552  | 4,853          | 1,537 | 1,667         |
| Assets acquired through business combinations        | 0      | 8              | 0     | 8             |
| Additional impairment of principal                   | 2,125  | 218            | 345   | 222           |
| Additional impairment of interest                    | 6      | 30             | 15    | 29            |
| Additional impairment/reversal of impairment of fees | (24)   | 390            | (24)  | 240           |
| Write-off of other financial assets                  | (801)  | (759)          | (189) | (628)         |
| Exchange rate differences                            | 4      | (2)            | 2     | (1)           |
| Other                                                | 5,324  | (186)          | (2)   | 0             |
| 30 September 2015/31 December 2014                   | 11,186 | 4,552          | 1,684 | 1,537         |

Recognition of additional impairment/reversal of impairment of interest and fees on other financial assets is reflected in Note 8 (Interest income and interest expenses) and Note 10 (Fee and commission income and fee and commission expenses) to the income statement.

### 26 Held-to-maturity financial assets

|                                                                                 | Nova KBM Group |            | Nova KBM d.o |            |
|---------------------------------------------------------------------------------|----------------|------------|--------------|------------|
|                                                                                 | 30.9.2015      | 31.12.2014 | 30.9.2015    | 31.12.2014 |
| Debt securities                                                                 | 139,308        | 206,540    | 38,421       | 89,950     |
| <ul> <li>current securities issued by the state and the central bank</li> </ul> | 17,492         | 30,930     | 0            | 0          |
| - non-current securities issued by the state and the central bank               | 108,212        | 142,078    | 34,601       | 79,943     |
| <ul> <li>non-current securities issued by banks and savings banks</li> </ul>    | 5,053          | 24,920     | 0            | 6,136      |
| <ul> <li>non-current securities issued by other issuers</li> </ul>              | 8,551          | 8,612      | 3,820        | 3,871      |
| Total                                                                           | 139,308        | 206,540    | 38,421       | 89,950     |
| Quoted                                                                          | 139,308        | 206,540    | 38,420       | 89,949     |
| Unquoted                                                                        | 0              | 0          | 1            | 1          |
| Total                                                                           | 139,308        | 206,540    | 38,421       | 89,950     |

As of 30 September 2015, the Group had assets of this portfolio worth €82,907,000 pledged with the Bank of Slovenia for the pool of collateral and the guarantee scheme.

#### 26.1 Movements in held-to-maturity financial assets

|                                                 | Νον     | /a KBM Group | Nova KBM d.d. |         |  |
|-------------------------------------------------|---------|--------------|---------------|---------|--|
|                                                 | 2015    | 2014         | 2015          | 2014    |  |
| 1 January                                       | 206,540 | 280,153      | 89,950        | 192,437 |  |
| Increase during the year                        | 37,613  | 91,313       | 1,375         | 3,553   |  |
| - acquisition                                   | 34,982  | 84,527       | 0             | 0       |  |
| - reversal of impairment                        | 0       | 7            | 0             | 0       |  |
| - other (deferred interest)                     | 2,631   | 6,779        | 1,375         | 3,553   |  |
| Decrease during the year                        | 104,845 | 164,926      | 52,904        | 106,040 |  |
| - disposal (sale and redemption)                | 99,204  | 154,865      | 50,000        | 100,000 |  |
| – impairment                                    | 0       | 178          | 0             | 0       |  |
| <ul> <li>– exchange rate differences</li> </ul> | 0       | 8            | 0             | 0       |  |
| - other (interest received)                     | 5,641   | 9,875        | 2,904         | 6,040   |  |
| 30 September 2015/31 December 2014              | 139,308 | 206,540      | 38,421        | 89,950  |  |



## 27 Financial liabilities measured at amortised cost

|                             | Nova KBM Group |            | Nova KBM d.d. |            |  |
|-----------------------------|----------------|------------|---------------|------------|--|
|                             | 30.9.2015      | 31.12.2014 | 30.9.2015     | 31.12.2014 |  |
| Deposits                    | 3,022,805      | 3,095,021  | 2,447,194     | 2,475,148  |  |
| Loans                       | 333,854        | 396,942    | 309,790       | 366,281    |  |
| Debt securities             | 53,016         | 59,129     | 55,039        | 67,452     |  |
| Subordinated liabilities    | 610            | 1,250      | 0             | 0          |  |
| Other financial liabilities | 33,865         | 33,551     | 24,739        | 26,396     |  |
| Total                       | 3,444,150      | 3,585,893  | 2,836,762     | 2,935,277  |  |

#### 27.1 Deposits by type of customers and maturity

|                                          | Nov       | a KBM Group | Nova KBM d.d. |            |  |
|------------------------------------------|-----------|-------------|---------------|------------|--|
|                                          | 30.9.2015 | 31.12.2014  | 30.9.2015     | 31.12.2014 |  |
| Deposits from banks                      | 2,798     | 20,875      | 5,305         | 11,780     |  |
| <ul> <li>demand deposits</li> </ul>      | 2,465     | 1,793       | 4,969         | 10,718     |  |
| <ul> <li>– current deposits</li> </ul>   | 333       | 18,570      | 336           | 550        |  |
| <ul> <li>non-current deposits</li> </ul> | 0         | 512         | 0             | 512        |  |
| Deposits from customers                  | 3,020,007 | 3,074,146   | 2,441,889     | 2,463,368  |  |
| - demand deposits                        | 1,719,708 | 1,469,985   | 1,334,265     | 1,116,225  |  |
| – current deposits                       | 436,680   | 585,405     | 339,498       | 458,957    |  |
| - non-current deposits                   | 863,619   | 1,018,756   | 768,126       | 888,186    |  |
| Total                                    | 3,022,805 | 3,095,021   | 2,447,194     | 2,475,148  |  |

#### 27.2 Loans by type of customers and maturity

|                      | Nov       | a KBM Group | Nova KBM d.d. |            |  |
|----------------------|-----------|-------------|---------------|------------|--|
|                      | 30.9.2015 | 31.12.2014  | 30.9.2015     | 31.12.2014 |  |
| Loans from banks     | 332,033   | 394,213     | 307,969       | 363,552    |  |
| – non-current loans  | 332,033   | 394,213     | 307,969       | 363,552    |  |
| Loans from customers | 1,821     | 2,729       | 1,821         | 2,729      |  |
| – non-current loans  | 1,821     | 2,729       | 1,821         | 2,729      |  |
| Total                | 333,854   | 396,942     | 309,790       | 366,281    |  |

#### 27.3 Subordinated liabilities

| Nova KBM Group         |          |                                          |               |           |            |
|------------------------|----------|------------------------------------------|---------------|-----------|------------|
|                        | Currency | Date of maturity                         | Interest rate | 30.9.2015 | 31.12.2014 |
| Subordinated debt      |          |                                          |               |           |            |
| Adria Bank AG (issuer) | EUR      | perpetual;<br>call option on each 28.12. | Varianie      | 610       | 1,250      |
| Total                  |          |                                          |               | 610       | 1,250      |

Subordinated liabilities are included in the calculation of the Group's capital adequacy. Capital risk is presented in Note 5.2.



#### 27.4 Other financial liabilities

|                                                                                  | Nov       | a KBM Group | Nova KBM  |            |  |
|----------------------------------------------------------------------------------|-----------|-------------|-----------|------------|--|
|                                                                                  | 30.9.2015 | 31.12.2014  | 30.9.2015 | 31.12.2014 |  |
| Liabilities for fees and commissions                                             | 1         | 71          | 1         | 35         |  |
| Liabilities for gross salaries of employees                                      | 2,937     | 3,141       | 2,220     | 2,305      |  |
| Liabilities to suppliers                                                         | 1,630     | 4,446       | 1,094     | 3,528      |  |
| Liabilities related to payment card transactions                                 | 10,343    | 7,965       | 10,198    | 7,939      |  |
| Liabilities related to ATM transactions                                          | 2,024     | 1,747       | 1,847     | 1,614      |  |
| Liabilities related to funds provided by customers for making<br>payments abroad | 1,765     | 659         | 1,741     | 647        |  |
| Liabilities related to cash transactions                                         | 5,337     | 2,596       | 1,408     | 1,279      |  |
| Liabilities arising from participation in profits – dividends, shares of profits | 0         | 22          | 0         | 22         |  |
| Accruals and deferred income                                                     | 7,021     | 5,797       | 2,972     | 2,596      |  |
| Surplus arising from authorised transactions for customers                       | 46        | 179         | 46        | 179        |  |
| Other financial liabilities                                                      | 2,761     | 6,928       | 3,212     | 6,252      |  |
| Total                                                                            | 33,865    | 33,551      | 24,739    | 26,396     |  |

The largest proportion of the amount shown under the item 'Other financial liabilities' is attributable to the balances held in transitional accounts.

## **28 Provisions**

| Nova KBM Group                                      | Provisions for<br>restructuring | Provisions<br>for pending<br>legal issues | Provisions for<br>pensions and<br>similar<br>benefits | Provisions for<br>off-balance<br>sheet liabilities | Other<br>provisions | Total    |
|-----------------------------------------------------|---------------------------------|-------------------------------------------|-------------------------------------------------------|----------------------------------------------------|---------------------|----------|
| 1 January 2015                                      | 2,028                           | 18,753                                    | 7,334                                                 | 52,272                                             | 2,624               | 83,011   |
| Net creation of provisions through profit or loss   | 0                               | 1,875                                     | 189                                                   | (16,102)                                           | (43)                | (14,081) |
| <ul> <li>provisions made during the year</li> </ul> | 0                               | 6,635                                     | 665                                                   | 16,272                                             | 0                   | 23,572   |
| - provisions reversed during the year               | 0                               | (4,760)                                   | (476)                                                 | (32,374)                                           | (43)                | (37,653) |
| Provisions used during the year                     | (627)                           | (1,819)                                   | (1,238)                                               | 0                                                  | (167)               | (3,851)  |
| Other                                               | 0                               | 0                                         | 1                                                     | 0                                                  | 0                   | 1        |
| 30 September 2015                                   | 1,401                           | 18,809                                    | 6,286                                                 | 36,170                                             | 2,414               | 65,080   |

| Nova KBM Group                                              | Provisions for<br>restructuring | Provisions<br>for pending<br>legal issues | Provisions for<br>pensions and<br>similar<br>benefits | Provisions for<br>off-balance<br>sheet liabilities | Other<br>provisions | Total    |
|-------------------------------------------------------------|---------------------------------|-------------------------------------------|-------------------------------------------------------|----------------------------------------------------|---------------------|----------|
| 1 January 2014                                              | 11,280                          | 17,785                                    | 6,549                                                 | 64,060                                             | 489                 | 100,163  |
| Net creation of provisions through profit or loss           | (8,151)                         | 1,151                                     | 490                                                   | (11,622)                                           | 2,377               | (15,755) |
| <ul> <li>provisions made during the year</li> </ul>         | 1,449                           | 4,418                                     | 1,343                                                 | 31,261                                             | 2,394               | 40,865   |
| <ul> <li>provisions reversed during the<br/>year</li> </ul> | (9,600)                         | (3,267)                                   | (853)                                                 | (42,883)                                           | (17)                | (56,620) |
| Net creation/reversal of provisions through equity          | 0                               | 0                                         | 864                                                   | 0                                                  | 0                   | 864      |
| Provisions used during the year                             | (1,101)                         | (167)                                     | (428)                                                 | 0                                                  | (238)               | (1,934)  |
| Exchange rate differences                                   | 0                               | (5)                                       | (10)                                                  | (78)                                               | (1)                 | (94)     |
| Other                                                       | 0                               | (11)                                      | (131)                                                 | (88)                                               | (3)                 | (233)    |
| 31 December 2014                                            | 2,028                           | 18,753                                    | 7,334                                                 | 52,272                                             | 2,624               | 83,011   |



| Nova KBM d.d.                                           | Provisions for<br>restructuring | Provisions<br>for pending<br>legal issues | Provisions for<br>pensions and<br>similar<br>benefits | Provisions for<br>off-balance<br>sheet liabilities | Other<br>provisions | Total    |
|---------------------------------------------------------|---------------------------------|-------------------------------------------|-------------------------------------------------------|----------------------------------------------------|---------------------|----------|
| 1 January 2015                                          | 2,028                           | 17,508                                    | 4,651                                                 | 50,225                                             | 193                 | 74,605   |
| Net creation of provisions through<br>profit or loss    | 0                               | 2,232                                     | (115)                                                 | (14,886)                                           | 0                   | (12,769) |
| <ul> <li>provisions made during the year</li> </ul>     | 0                               | 6,635                                     | 0                                                     | 14,779                                             | 0                   | 21,414   |
| <ul> <li>provisions reversed during the year</li> </ul> | 0                               | (4,403)                                   | (115)                                                 | (29,665)                                           | 0                   | (34,183) |
| Provisions used during the year                         | (627)                           | (1,250)                                   | (97)                                                  | 0                                                  | (167)               | (2,141)  |
| 30 September 2015                                       | 1,401                           | 18,490                                    | 4,439                                                 | 35,339                                             | 26                  | 59,695   |

| Nova KBM d.d.                                           | Provisions for<br>restructuring | Provisions<br>for pending<br>legal issues | Provisions for<br>pensions and<br>similar<br>benefits | Provisions for<br>off-balance<br>sheet liabilities | Other<br>provisions | Total    |
|---------------------------------------------------------|---------------------------------|-------------------------------------------|-------------------------------------------------------|----------------------------------------------------|---------------------|----------|
| 1 January 2014                                          | 1,680                           | 15,867                                    | 3,940                                                 | 61,943                                             | 421                 | 83,851   |
| Net creation of provisions through profit or loss       | 1,449                           | 1,721                                     | 91                                                    | (11,718)                                           | (3)                 | (8,460)  |
| <ul> <li>provisions made during the year</li> </ul>     | 1,449                           | 3,872                                     | 442                                                   | 27,689                                             | 0                   | 33,452   |
| <ul> <li>provisions reversed during the year</li> </ul> | 0                               | (2,151)                                   | (351)                                                 | (39,407)                                           | (3)                 | (41,912) |
| Net reversal of provisions through equity               | 0                               | 0                                         | 725                                                   | 0                                                  | 0                   | 725      |
| Provisions used during the year                         | (1,101)                         | (80)                                      | (105)                                                 | 0                                                  | (225)               | (1,511)  |
| 31 December 2014                                        | 2,028                           | 17,508                                    | 4,651                                                 | 50,225                                             | 193                 | 74,605   |

### 29 Share capital

| Nova KBM Group and Nova KBM d.d. | 30.9.2015 | 31.12.2014 |
|----------------------------------|-----------|------------|
| Ordinary shares                  | 150,000   | 150,000    |
| - subscribed by the state        | 150,000   | 150,000    |

In the nine-month period ended 30 September 2015 and during 2014, the Group did not purchase or sell treasury shares, and no treasury shares were held by Nova KBM at the end of September 2015, nor were shares of Nova KBM held by any of the Group companies.

## 30 Accumulated other comprehensive income

|                                                                                             | Nov       | a KBM Group | Nova KBM d.d. |            |  |
|---------------------------------------------------------------------------------------------|-----------|-------------|---------------|------------|--|
|                                                                                             | 30.9.2015 | 31.12.2014  | 30.9.2015     | 31.12.2014 |  |
| Accumulated other comprehensive income in respect of<br>available-for-sale financial assets | 35,587    | 43,375      | 27,336        | 34,292     |  |
| - revaluation                                                                               | 42,875    | 52,224      | 32,935        | 41,315     |  |
| <ul> <li>deferred taxes</li> </ul>                                                          | (7,288)   | (8,849)     | (5,599)       | (7,023)    |  |
| Accumulated other comprehensive income                                                      | (534)     | (534)       | (433)         | (433)      |  |
| - revaluation                                                                               | (551)     | (551)       | (433)         | (433)      |  |
| <ul> <li>deferred taxes</li> </ul>                                                          | 17        | 17          | 0             | 0          |  |
| Total                                                                                       | 35,053    | 42,841      | 26,903        | 33,859     |  |



#### 30.1 Movements in accumulated other comprehensive income

|                                                                              | Nova    | a KBM Group | Nova KBM d.d. |         |  |
|------------------------------------------------------------------------------|---------|-------------|---------------|---------|--|
|                                                                              | 2015    | 2014        | 2015          | 2014    |  |
| 1 January                                                                    | 42,841  | 8,981       | 33,859        | 7,140   |  |
| Net change arising from the valuation of available-for-sale financial assets | (9,349) | 41,722      | (8,380)       | 33,036  |  |
| <ul> <li>valuation gains/(losses) taken to equity</li> </ul>                 | (9,590) | 41,718      | (8,380)       | 33,036  |  |
| <ul> <li>transferred to profit or loss</li> </ul>                            | 241     | 4           | 0             | 0       |  |
| Other net change in valuation                                                | 0       | (850)       | 0             | (725)   |  |
| Net change in deferred taxes                                                 | 1,561   | (7,012)     | 1,424         | (5,592) |  |
| 30 September 2015/31 December 2014                                           | 35,053  | 42,841      | 26,903        | 33,859  |  |

## **31 Reserves from profit**

|                            | Nov           | a KBM Group | Nova KBM d.d. |            |  |
|----------------------------|---------------|-------------|---------------|------------|--|
|                            | 30.9.2015     | 31.12.2014  | 30.9.2015     | 31.12.2014 |  |
| Regulatory reserves        | 2,238         | 2,302       | 1,796         | 1,796      |  |
| Statutory reserves         | 17,062        | 17,062      | 17,062        | 17,062     |  |
| Other reserves from profit | 8,531         | 8,531       | 8,531         | 8,531      |  |
| Total                      | 27,831 27,895 |             | 27,389        | 27,389     |  |

#### 31.1 Movements in reserves from profit

|                                    | Nc     | ova KBM Group | Nova KBM d.d. |        |  |
|------------------------------------|--------|---------------|---------------|--------|--|
|                                    | 2015   | 2014          | 2015          | 2014   |  |
| 1 January                          | 27,895 | 663           | 27,389        | 0      |  |
| Increase in regulatory reserves    | (64)   | 1,639         | 0             | 1,796  |  |
| Increase in statutory reserves     | 0      | 17,062        | 0             | 17,062 |  |
| Increase in other reserves         | 0      | 8,531         | 0             | 8,531  |  |
| 30 September 2015/31 December 2014 | 27,831 | 27,895        | 27,389        | 27,389 |  |

In accordance with the provisions of the Companies Act and Nova KBM's Articles of Association, the Nova KBM Management Board has, with the consent of the Supervisory Board, appropriated the 2014 net profit for reserves as follows:

- for regulatory reserves: €1,796,000
- for statutory reserves: €17,062,000
- for other reserves from profit: €8,531,000.



## Other notes

## 32 Commitments and contingent liabilities by type

|                                                 | Nova KBM Group |             |           |         | No          | ova KBM d.d. |
|-------------------------------------------------|----------------|-------------|-----------|---------|-------------|--------------|
|                                                 |                |             | 30.9.2015 |         |             | 30.9.2015    |
|                                                 | Current        | Non-current | Total     | Current | Non-current | Total        |
| Financial guarantees                            | 48,567         | 16,021      | 64,588    | 45,867  | 12,341      | 58,208       |
| Service guarantees                              | 121,021        | 73,942      | 194,963   | 101,474 | 64,749      | 166,223      |
| Total guarantees                                | 169,588        | 89,963      | 259,551   | 147,341 | 77,090      | 224,431      |
| Unsecured letters of credit                     | 0              | 0           | 0         | 80      | 0           | 80           |
| Approved and undrawn loans                      | 156,787        | 10,881      | 167,668   | 153,701 | 10,349      | 164,050      |
| Approved and undrawn overdrafts                 | 185,701        | 1,019       | 186,720   | 159,927 | 0           | 159,927      |
| Approved credit lines                           | 8,461          | 0           | 8,461     | 0       | 0           | 0            |
| Total commitments and contingent<br>liabilities | 350,949        | 11,900      | 362,849   | 313,628 | 10,349      | 323,977      |
| Derivatives                                     | 59,454         | 0           | 59,454    | 59,454  | 0           | 59,454       |
| Total                                           | 579,991        | 101,863     | 681,854   | 520,503 | 87,439      | 607,942      |

|                                                 |         | Nova KBM Group |            |         |             | ova KBM d.d. |
|-------------------------------------------------|---------|----------------|------------|---------|-------------|--------------|
|                                                 |         |                | 31.12.2014 |         |             | 31.12.2014   |
|                                                 | Current | Non-current    | Total      | Current | Non-current | Total        |
| Financial guarantees                            | 48,703  | 30,379         | 79,082     | 42,934  | 26,854      | 69,788       |
| Service guarantees                              | 107,269 | 73,784         | 181,053    | 87,509  | 65,142      | 152,651      |
| Total guarantees                                | 155,972 | 104,163        | 260,135    | 130,443 | 91,996      | 222,439      |
| Unsecured letters of credit                     | 58      | 0              | 58         | 172     | 0           | 172          |
| Approved and undrawn loans                      | 138,665 | 4,290          | 142,955    | 135,475 | 4,034       | 139,509      |
| Approved and undrawn overdrafts                 | 180,752 | 1,232          | 181,984    | 155,570 | 0           | 155,570      |
| Approved credit lines                           | 8,078   | 0              | 8,078      | 0       | 0           | 0            |
| Total commitments and contingent<br>liabilities | 327,495 | 5,522          | 333,017    | 291,045 | 4,034       | 295,079      |
| Derivatives                                     | 124,910 | 0              | 124,910    | 122,910 | 0           | 122,910      |
| Total                                           | 608,435 | 109,685        | 718,120    | 544,570 | 96,030      | 640,600      |



## **33 Related party transactions**

#### 33.1 Statement of financial position and off-balance sheet items

|                                                           |           | Associates  |           | Associates    |           | Subsidiaries  |  |
|-----------------------------------------------------------|-----------|-------------|-----------|---------------|-----------|---------------|--|
|                                                           | Nov       | a KBM Group | I         | Nova KBM d.d. | I         | Nova KBM d.d. |  |
|                                                           | 30.9.2015 | 31.12.2014  | 30.9.2015 | 31.12.2014    | 30.9.2015 | 31.12.2014    |  |
| Assets                                                    |           |             |           |               |           |               |  |
| Deposits and loans given (gross amount)                   | 83        | 2           | 83        | 2             | 28,631    | 48,732        |  |
| <ul> <li>deposits and loans to banks</li> </ul>           | 0         | 0           | 0         | 0             | 9,691     | 14,901        |  |
| <ul> <li>deposits and loans to<br/>customers</li> </ul>   | 1         | 2           | 1         | 2             | 18,929    | 33,512        |  |
| <ul> <li>other financial assets</li> </ul>                | 82        | 0           | 82        | 0             | 11        | 319           |  |
| Investments in securities                                 | 2,237     | 2,237       | 2,237     | 2,237         | 94,527    | 177,935       |  |
| <ul> <li>equity instruments</li> </ul>                    | 2,237     | 2,237       | 2,237     | 2,237         | 94,527    | 177,935       |  |
| Other claims                                              | 0         | 0           | 0         | 0             | 135       | 0             |  |
| Liabilities                                               |           |             |           |               |           |               |  |
| Deposits and loans received                               | 1,731     | 1,755       | 1,731     | 1,755         | 16,982    | 15,914        |  |
| <ul> <li>deposits and loans from<br/>banks</li> </ul>     | 0         | 0           | 0         | 0             | 2,507     | 10,080        |  |
| <ul> <li>deposits and loans from<br/>customers</li> </ul> | 1,731     | 1,755       | 1,731     | 1,755         | 13,681    | 5,675         |  |
| - other financial liabilities                             | 0         | 0           | 0         | 0             | 794       | 159           |  |
| Securities issued                                         | 0         | 0           | 0         | 0             | 2,023     | 8,323         |  |
| <ul> <li>debt securities</li> </ul>                       | 0         | 0           | 0         | 0             | 2,023     | 8,323         |  |
| Off-balance sheet items                                   | 4         | 4           | 4         | 4             | 2,178     | 1,983         |  |

|                                                           |           |            | Key          | management<br>personnel |                |            | Other rela    | ted persons |
|-----------------------------------------------------------|-----------|------------|--------------|-------------------------|----------------|------------|---------------|-------------|
|                                                           | Nova      | KBM Group  | Nova KBM d.d |                         | Nova KBM Group |            | Nova KBM d.d. |             |
| n<br>                                                     | 30.9.2015 | 31.12.2014 | 30.9.2015    | 31.12.2014              | 30.9.2015      | 31.12.2014 | 30.9.2015     | 31.12.2014  |
| Assets                                                    |           |            |              |                         |                |            |               |             |
| Deposits and loans given (gross amount)                   | 226       | 332        | 226          | 332                     | 43,218         | 44,406     | 295           | 306         |
| <ul> <li>deposits and loans<br/>to customers</li> </ul>   | 226       | 332        | 226          | 332                     | 43,206         | 44,406     | 295           | 306         |
| <ul> <li>other financial<br/>assets</li> </ul>            | 0         | 0          | 0            | 0                       | 12             | 0          | 0             | 0           |
| Investments in<br>securities                              | 0         | 0          | 0            | 0                       | 417            | 417        | 383           | 383         |
| <ul> <li>equity instruments</li> </ul>                    | 0         | 0          | 0            | 0                       | 417            | 417        | 383           | 383         |
| Liabilities                                               |           |            |              |                         |                |            |               |             |
| Deposits and loans<br>received                            | 492       | 495        | 446          | 495                     | 1,892          | 1,678      | 529           | 654         |
| <ul> <li>deposits and loans<br/>from customers</li> </ul> | 481       | 495        | 435          | 495                     | 1,891          | 1,479      | 529           | 535         |
| <ul> <li>other financial<br/>liabilities</li> </ul>       | 11        | 0          | 11           | 0                       | 1              | 199        | 0             | 119         |
| <ul> <li>other liabilities</li> </ul>                     | 6         | 0          | 6            | 0                       | 86             | 0          | 0             | 0           |
| Off-balance sheet<br>items                                | 46        | 44         | 46           | 44                      | 4,061          | 3,487      | 107           | 122         |

Key management personnel of the Group include members of the Management Board, executive directors and members of the Supervisory Board of Nova KBM.

Other related persons of the Group include:



- immediate families of the key management personnel
- entities, the owners or key management personnel of which are members of key management personnel of the Group or of their immediate families
- key management personnel of subsidiaries (management board members and executive directors)
- immediate families of the key management personnel of subsidiaries
- entities, the owners or key management personnel of which are members of key management personnel of subsidiaries or of their immediate families.

Transactions with related persons are conducted on an arm's length basis.

#### 33.2 Income statement

|                               |                | Associates   |               | Associates   |              | Subsidiaries  |
|-------------------------------|----------------|--------------|---------------|--------------|--------------|---------------|
|                               | Nova KBM Group |              | Nova KBM d.d. |              | l            | Nova KBM d.d. |
| ۱ <u> </u>                    | 1.130.9.2015   | 1.130.9.2014 | 1.130.9.2015  | 1.130.9.2014 | 1.130.9.2015 | 1.130.9.2014  |
| Net interest income           | (69)           | (67)         | (69)          | (67)         | 1,574        | 7,421         |
| Dividend income               | 0              | 0            | 0             | 0            | 476          | 583           |
| Net fee and commission income | 4              | 14           | 4             | 4            | 506          | 484           |
| Other operating income        | 24             | 24           | 0             | 0            | 55           | 3             |
| Costs of services             | (13)           | 0            | 0             | 0            | (32)         | (49)          |
| Impairment of loans           | 0              | 0            | 0             | 0            | (984)        | 16,161        |
| Provisions                    | 0              | 0            | 0             | 0            | (156)        | 231           |
| Impairment of investments     | 0              | 0            | 0             | 0            | 0            | (20,231)      |
| Total                         | (54)           | (29)         | (65)          | (63)         | 1,439        | 4,603         |

|                                  |                    |                    |                    | management<br>personnel |                    |                    |                    | ted persons        |
|----------------------------------|--------------------|--------------------|--------------------|-------------------------|--------------------|--------------------|--------------------|--------------------|
|                                  | Nova               | KBM Group          | No                 | ova KBM d.d.            | Nova               | KBM Group          | No                 | va KBM d.d.        |
|                                  | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014      | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 | 1.1.–<br>30.9.2015 | 1.1.–<br>30.9.2014 |
| Net interest income              | 2                  | (3)                | 2                  | (2)                     | 1,418              | 382                | 5                  | 284                |
| Net fee and<br>commission income | 0                  | 0                  | 0                  | 0                       | (186)              | (265)              | 2                  | 4                  |
| Costs of services                | (227)              | (343)              | (116)              | (210)                   | (4,980)            | (2,545)            | (2,444)            | (1,216)            |
| Impairment of loans              | 0                  | 0                  | 0                  | 0                       | 303                | 460                | 0                  | 77                 |
| Provisions                       | 0                  | 0                  | 0                  | 0                       | (181)              | 82                 | (1)                | 0                  |
| Total                            | (225)              | (346)              | (114)              | (212)                   | (3,626)            | (1,886)            | (2,438)            | (851)              |



#### 33.3 Loans and guarantees given

| Nova KBM Group                        |           | Management<br>Board<br>members |           | Supervisory<br>Board<br>members |           | Other Group<br>employees on<br>individual<br>contracts |  |  |
|---------------------------------------|-----------|--------------------------------|-----------|---------------------------------|-----------|--------------------------------------------------------|--|--|
|                                       | 30.9.2015 | 31.12.2014                     | 30.9.2015 | 31.12.2014                      | 30.9.2015 | 31.12.2014                                             |  |  |
| Loans                                 | 0         | 92                             | 26        | 29                              | 1,895     | 2,111                                                  |  |  |
| Average interest rate<br>on loans (%) | 0         | 4.14                           | 3.42      | 3.61                            | 3.15      | 3.36                                                   |  |  |
| Repayments                            | 0         | 7                              | 5         | 7                               | 217       | 496                                                    |  |  |

| Nova KBM d.d.                         | 30.9.2015 | Management<br>Board<br>members<br>30.9.2015 31.12.2014 30.9.2015 |      | Supervisory<br>Board<br>members<br>31.12.2014 | 30.9.2015 | Other Bank<br>employees on<br>individual<br>contracts<br>31.12.2014 |
|---------------------------------------|-----------|------------------------------------------------------------------|------|-----------------------------------------------|-----------|---------------------------------------------------------------------|
| Loans                                 | 0         | 92                                                               | 26   | 29                                            | 1,135     | 1,336                                                               |
| Average interest rate<br>on loans (%) | 0         | 4.14                                                             | 3.42 | 3.61                                          | 2.94      | 3.22                                                                |
| Repayments                            | 0         | 7                                                                | 5    | 7                                             | 114       | 262                                                                 |

# 34 Exposure to the Bank of Slovenia, Republic of Slovenia and state-owned institutions

|                                                                                                            | 1         | Nova KBM Group |           | Nova KBM d.d. |  |
|------------------------------------------------------------------------------------------------------------|-----------|----------------|-----------|---------------|--|
| Exposure to:                                                                                               | 30.9.2015 | 31.12.2014     | 30.9.2015 | 31.12.2014    |  |
| Bank of Slovenia                                                                                           | 178,947   | 281,328        | 148,876   | 232,344       |  |
| Republic of Slovenia                                                                                       | 1,288,211 | 1,260,066      | 1,051,727 | 1,036,914     |  |
| State-owned institutions                                                                                   | 462,417   | 452,348        | 525,139   | 496,096       |  |
| Total exposure to the Bank of Slovenia,<br>Republic of Slovenia and state-owned<br>institutions            | 1,929,575 | 1,993,742      | 1,725,742 | 1,765,354     |  |
| Exposure as a proportion of total assets (%)                                                               | 45.93     | 45.63          | 49.22     | 48.93         |  |
| Off-balance sheet items covered by collateral provided by the Bank of Slovenia or the Republic of Slovenia | 0         | 901            | 0         | 901           |  |
| Total assets                                                                                               | 4,201,547 | 4,369,010      | 3,506,247 | 3,608,215     |  |

## **35 Remuneration**

|                                               | Nova KBM Group |              |              | Nova KBM d.d. |
|-----------------------------------------------|----------------|--------------|--------------|---------------|
|                                               | 1.130.9.2015   | 1.130.9.2014 | 1.130.9.2015 | 1.130.9.2014  |
| Management Board                              | 211            | 224          | 211          | 224           |
| Robert Senica                                 | 99             | 21           | 99           | 21            |
| Sabina Župec Kranjc                           | 91             | 0            | 91           | 0             |
| Aleš Hauc                                     | 21             | 102          | 21           | 102           |
| lgor Žibrik                                   | 0              | 101          | 0            | 101           |
| Supervisory Board members                     | 79             | 98           | 79           | 98            |
| Members of Supervisory Board committees       | 41             | 51           | 41           | 51            |
| Other Group employees on individual contracts | 4,275          | 5,282        | 2,134        | 2,188         |
| Total                                         | 4,606          | 5,655        | 2,465        | 2,561         |



Remuneration paid to Management Board members comprises: salary, pay for annual leave, bonuses, the payment of supplementary pension insurance premiums, and other remuneration under employment contracts.

Remuneration paid to members of the Supervisory Board, the Audit Committee, the Remuneration and Nomination Committee, and the Risk Committee comprises: a payment for holding the office, and to cover attendance fees, reimbursement of costs, seminar participation fees, and the payment of liability insurance premiums.

Remuneration paid to other Group employees working on individual contracts comprises: salary, pay for annual leave, bonuses, the payment of supplementary pension insurance premiums, and other remuneration under employment contracts (severance benefits paid to employees who are made redundant for business reasons, retirement benefits, compensation for a non-competition clause, and some other remuneration under employment contracts).

Igor Žibrik ended his term of office as a member of the Bank Management Board on 31 October 2014. Robert Senica and Sabina Župec Kranjc were appointed as new members of the Bank Management Board on 1 August 2014 and 17 November 2014, respectively. In February 2015, the Supervisory Board recalled Aleš Hauc from the position of the President of the Bank Management Board, and appointed Robert Senica, who was then a member of the Management Board, as the new President.

The total amount paid in the first nine months of 2015 to Robert Senica, President of the Management Board, and Aleš Hauc, ex-President of the Management Board, for meeting attendances, reimbursement of costs, and bonuses in respect of their work on the supervisory board of the Group's associated company was  $\in$ 1,260.01 and  $\in$ 4,120.05, respectively.

### 36 Events after the statement of financial position date

In November 2015, work began to merge PBS with Nova KBM, which is one of the strategically most important projects undertaken as part of the consolidation of the Nova KBM Group. The basis upon which the implementation of activities towards the merger of the said banks has started was a consent given by each bank's supervisory board.

Until the legal merger, which is scheduled for 1 July 2016, the banks will continue to operate as separate legal entities, given that, prior to taking any further steps towards their integration, they must obtain the necessary approvals from the Bank of Slovenia, the European Central Bank, the European Commission and other competent bodies, and must also meet all relevant regulatory requirements. Although the operations of the customers of both banks will generally be unaffected until the merger is complete, appropriate measures will be taken to ensure that the information on any changes in this regard is distributed in a timely fashion.

