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*The securities referred to herein have not been and will not be registered under the US Securities Act of 1933, as amended (the "Securities Act"), and may not be offered or sold in the United States or to US persons unless the securities are registered under the Securities Act, or an exemption from the registration requirements of the Securities Act is available. No offering of the securities will be made in the United States.*

**PRESS RELEASE**

### **NOVA KBM – PRELIMINARY ALLOCATION**

**Maribor, Slovenia, 20 April 2011 – Existing shareholders of Nova KBM, the second-largest banking group in Slovenia, exercised their pre-emptive right for a total of 8,056,622 shares (or EUR 64,452,976) out of 13,040,989 ordinary shares the Company plans to issue. This means the Republic of Slovenia will probably maintain, directly or indirectly, a 51.09% ownership stake in the Bank.**

**The remaining 4,984,367 shares (or EUR 39,874,936) are to be allocated to retail and institutional investors in accordance with the prospectus.**

**The Company plans to raise gross proceeds of up to EUR 104.3 million. The proceeds from the issue will be used to finance implementation of the Group's growth strategy, calling for reinforcement of market position, further international expansion, optimisation of management and governance within the Group, and development of innovative distribution channels. A portion of the proceeds will also be used to meet potential new capital adequacy requirements for the banking markets.**

**Nova KBM plans to debut on the Warsaw Stock Exchange on 6 May of this year.**

***Matjaž Kovačič**, CEO of Nova KBM d.d., commented: "We are pleased with the great interest shown in our company by investors during the bookbuilding process, as they expressed their interest in purchasing all the shares we are going to issue. However, since our existing shareholders decided to exercise their pre-emptive right, we will allocate a total of 4,984,367 shares (approximately 38% of the shares in the offering) to our new institutional and retail investors. The capital increase will accelerate the growth of Nova KBM and the implementation of the group's ambitious growth strategy, which is*



*based on reinforcing the bank's market position, further foreign expansion, optimising the group's management processes, and development of innovative distribution channels"*

## **SCHEDULE OF THE PUBLIC OFFERING**

<b>20 – 26 April 2011</b> or near such dates	Subscription period for Institutional Investors
<b>26 April 2011</b> or near such date	Allocation to Retail Investors in Poland and Slovenia and final allocation to Institutional Investors
<b>26 April 2011</b> or near such date	Publishing the outcome of the Offering
<b>6 May 2011</b> or near such date	First day of trading in the Offer Shares on the Ljubljana Stock Exchange and the Warsaw Stock Exchange

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### **About Nova KBM**

The Nova KBM Group is the second-largest banking group operating in Slovenia, as measured by total assets, loans and deposits, according to the Bank of Slovenia as at 31 December 2010. It provides mainstream banking services, investment banking services, modern banking channels as well as other financial services and advice to individual and corporate customers. Nova KBM operates through its subsidiaries and affiliates also in Austria, Serbia and Croatia. Its Austrian subsidiary bank is present also in the Czech Republic, Slovakia, Hungary, Montenegro and the Republic of Macedonia.

The branch network in Slovenia is composed of 96 branch offices (including 6 PBS branches) and over 550 post office branches through Poštna Banka Slovenije, a subsidiary of Nova KBM. Nova KBM has over 350,000 retail clients and over 11,000 corporate clients.

The Group's assets as at 31 December 2010 were EUR 5.9 billion.

In recent years Nova KBM has received the title "Bank of the Year" in Slovenia (*The Bankers, Financial Times*) and many other professional awards.

Nova KBM shares have been listed on the Ljubljana Stock Exchange since December 2007.

**More information available at [www.nkbm.si](http://www.nkbm.si)**

### ***Disclaimer***

*This publication is for promotional purposes only and under no circumstances shall it constitute the basis for a decision to invest in securities of Nova Kreditna banka Maribor d.d. (the "Company").*



*The offering prospectus (the "Prospectus"), prepared in connection with the offering of the rights to subscribe for the shares in the Company to existing shareholders in Slovenia and public offering to investors in Poland and Slovenia and admission of the Company's shares to be issued to trading on the Ljubljana Stock Exchange (the "LJSE") and all of the Company's shares to trading on the Warsaw Stock Exchange (the "WSE"), is the sole legally binding document containing information on the Company and the public offering of its shares in Slovenia and Poland (the "Offering").*

*On 31 March 2011 the Prospectus was approved by Agencija za trg vrednostnih papirjev, the Slovenian Securities Market Agency („SMA“), and was made available to the public once all the conditions provided under Art. 72 of the Slovenian Market in Financial Instruments Act and Art. 37 of the Polish Public Offering Act dated 29 July 2005 were met, i.e. once the SMA approves the Prospectus and once the Polish Financial Supervision Authority has been notified by the SMA of the approval of the Prospectus and has received a certificate of the approval of the Prospectus along with the Prospectus, a translation of the Prospectus into English and a translation of its summary into Polish.*

*Other than the offer of the securities referred to herein to persons in Slovenia and Poland, the securities referred to herein will only be offered to and directed at persons in member states of the European Economic Area who are "qualified investors" within the meaning of Article "2(1)(e) of the Prospectus Directive (Directive 2003/71/EC) (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the Relevant Member State). The expression "2010 PD Amending Directive" means Directive 2010/73/EU.*

*The communication of this press release, the Prospectus and any other documents or materials relating to the Offering is not being made and such documents and/or materials have not been approved by an authorised person for the purposes of section 21 of the Financial Services and Markets Act 2000. Accordingly, such documents and/or materials are not being distributed to, and must not be passed on to, the general public in the United Kingdom. The communication of such documents and/or materials as a financial promotion is only being made to those persons in the United Kingdom falling within the definition of investment professionals (as defined in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Financial Promotion Order")) or persons who are within Article 49(2)(a) to (d) of the Financial Promotion Order or any other persons to whom it may otherwise lawfully be made under the Financial Promotion Order.*

*Insofar as the communication of this press release, the Prospectus and any other documents or materials relating to the Offering is made to or directed at investment professionals (as defined in Article 19(5) of the Financial Promotion Order), it is made to or directed at persons having professional experience in matters relating to investments, and any investment or investment activity to which it relates is available only to such persons or will be engaged in only with such persons, and persons who do not have professional experience in matters relating to investments should not rely upon it.*

*The Prospectus is available in electronic form at the websites of the Company ([www.nkbm.si](http://www.nkbm.si)), the WSE ([www.gpw.pl](http://www.gpw.pl)), and the LJSE ([seonet.ljse.si](http://seonet.ljse.si)). Hard copies of the Prospectus are also available free of charge upon request from the Company, ING Securities S.A. or Silkroute Securities (Polska) sp. z o.o. (institutional investors only).*