

## **Manja Skernišak – CV**

Manja Skernišak is a Management Board member responsible for the Bank's commercial activities, corporate banking, marketing and corporate communications. She was first appointed to the Management Board in May 2005. In 2010, she was reappointed by the Supervisory Board for the second five-year term of office which began on 22 May 2010.

She has been with Nova KBM since 1985. Prior to being appointed to the Management Board, she acted as the Manager of the Corporate Banking Department, and has been successfully engaged in commercial activities throughout her career at the Bank. She started her employment at the Bank in the international banking area (credit and guarantee operations) and took up her first managerial position in 1991 when she became Manager of international credit and guarantee operations. In 1997, she was appointed Manager of the Credit Operations Department. Following the reorganisation the Bank's commercial activities, she became Manager of credit and deposit operations, now the Corporate Banking Department.

After finishing high school, she entered the Faculty of Economics and Business in Maribor, where she graduated in international trade in 1985. She has widened her extensive knowledge in banking by participating in numerous training programmes at home and abroad, among others at Deutsche Bank AG and Generale Bank (now Fortis Bank).

She has profound knowledge of all areas of commercial operations, with emphasis on corporate banking that is one of the core strategic orientations of the Bank and the Nova KBM Group. She has also a very good command of other most important banking activities. As an excellent manager, she is able to appropriately coordinate and link together these activities with the aim of achieving synergies and consolidating the Bank's market position.

She is a Supervisory Board member of PBS d.d., KBM Infond d.o.o. and Zavarovalnica Maribor d.d. Mrs. Skernišak is fluent in English and German, and speaks Serbian and Croatian as well. She is married and mother of two children.